

Principles of Economics

John Stuart Mill

4: Influence of the Progress of Society on Production and

1 Characteristics of a Progressive State of Wealth

1. The three preceding Parts include as detailed a view as limits permit, of what, by a happy generalization of a phrase, has been called the Statics of the subject. We have surveyed the field of economical facts, and have examined they stand related to one another as causes and effects; what determine the amount of production, of employment labour, of capital and population; what laws regulate rent, and wages; under what conditions and in what proportions are interchanged between individuals and between. We have thus obtained a collective view of the phenomena of society, considered as existing. We have ascertained, to a certain extent, the of their interdependence; and when the state of some of the elements is known, we should now be able to infer, in any way, the contemporaneous state of most of the others. All, however, has only put us in possession of the economical of a stationary and unchanging society. We have still to the economical condition of mankind as liable to change, indeed (in the more advanced portions of the race, and in all to which their influence reaches) as at all times progressive changes. We have to consider what these are, what are their laws, and what their ultimate; thereby adding a theory of motion to our theory of— the Dynamics of political economy to the Statics.

In this inquiry, it is natural to commence by tracing the of known and acknowledged agencies. Whatever may be the changes which the economy of society is destined to, there is one actually in progress, concerning which can be no dispute. In the leading countries of the world, in all others as they come within the influence of those countries, there is at least one progressive movement continues with little interruption from year to year and generation to generation; a progress in wealth; and of what is called material prosperity. All the which we are accustomed to call civilized, increase in production and in population: and there is no reason to doubt, that not only these nations will for some time continue to increase, but that most of the other nations of the world, some not yet founded, will successively enter upon the career. It will, therefore, be our first object to examine nature and consequences of this progressive change; the which constitute it, and the effects it produces on the economical facts of which we have been tracing the laws, especially on wages, profits, rents, values, and prices.

2. Of the features which characterize this progressive movement of civilized nations, that which first attracts attention, through its intimate connexion with the of Production, is the perpetual, and so far as human can extend, the unlimited, growth of man's power over. Our knowledge of the properties and laws of physical shows no sign of approaching its ultimate boundaries: it is advancing more rapidly, and in a greater number of directions once, than in any previous age or generation, and affording frequent glimpses of unexplored fields beyond, as to justify belief that our acquaintance with nature is still almost in infancy. This increasing physical knowledge is now, too, more than at any former period, converted, by practical, into physical power. The most marvellous of modern, one which realizes the imaginary feats of the, not metaphorically but literally — the magnetic

telegraph — sprang into existence but a few after the establishment of the scientific theory which it exemplifies. Lastly, the manual part of these great operations is now never wanting to the intellectual: is no difficulty in finding or forming, in a sufficient of the working hands of the community, the skill requisite for executing the most delicate processes of the application of to practical uses. From this union of conditions, it is not to look forward to a vast multiplication and succession of contrivances for economizing labour and its produce; and to an ever wider diffusion of the use and benefit of those contrivances.

Another change, which has always hitherto characterized, and assuredly continues to characterize, the progress of society, is a continual increase of the security of property. The people of every country in Europe, the backward as well as the most advanced, are, in each, better protected against the violence and rapacity of another, both by a more efficient judicature and police for suppression of private crime, and by the decay and of those mischievous privileges which enabled certain of the community to prey with impunity upon the rest. are also, in every generation, better protected, either by or by manners and opinion, against arbitrary of the power of government. Even in semi-barbarous, acts of spoliation directed against individuals, who have made themselves politically obnoxious, are not supposed to be so frequent as much to affect any person's feelings of. Taxation, in all European countries, grows less and oppressive, both in itself and in the manner of it. Wars, and the destruction they cause, are now usually, in almost every country, to those distant and outlying at which it comes into contact with savages. Even the of fortune which arise from inevitable natural, are more and more softened to those on whom they, by the continual extension of the salutary practice of.

Of this increased security, one of the most unfailing effects is a great increase both of production and of accumulation. and frugality cannot exist, where there is not a probability that those who labour and spare will be to enjoy. And the nearer this probability approaches to, the more do industry and frugality become pervading in a people. Experience has shown that a large of the results of labour and abstinence may be taken by fixed taxation, without impairing, and sometimes even the effect of stimulating, the qualities from which a great and an abundant capital take their rise. But those are not proof against a high degree of uncertainty. They may carry off a part; but there must be assurance that will not interfere, nor suffer any one to interfere, with the.

One of the changes which most infallibly attend the progress of modern society, is an improvement in the business capacities of the general mass of mankind. I do not mean that the practical of an individual human being is greater than formerly. I inclined to believe that economical progress has hitherto had a contrary effect. A person of good natural endowments, in a state of society, can do a great number of things tolerably, has a greater power of adapting means to ends, is more of extricating himself and others from an unforeseen, than ninety-nine in a hundred of those who have only what is called the civilized form of life. How far points of inferiority of faculties are compensated, and by means they might be compensated still more completely, to a civilized man as an individual being, is a question belonging to a different inquiry from the present. But to a civilized human collectively considered, the compensation is ample. What lost in the separate efficiency of each, is far more than made by the greater capacity of united action. In proportion as put off the qualities of the savage, they become amenable to; capable of

adhering to plans concerted beforehand, about which they may not have been consulted; of their individual caprice to a preconceived, and performing severally the parts allotted to in a combined undertaking. Works of all sorts, impracticable the savage or the half-civilized, are daily accomplished by nations, not by any greatness of faculties in the agents, but through the fact that each is able to rely on the others for the portion of the work which respectively undertake. The peculiar characteristic, in, of civilized beings, is the capacity of co-operation; and, like other faculties, tends to improve by practice, and capable of assuming a constantly wider sphere of action.

Accordingly there is no more certain incident of the change taking place in society, than the continual of the principle and practice of cooperation. Associations of individuals voluntarily combining their small contributions, perform works, both of an industrial and of many other, which no one person or small number of persons are enough to accomplish, or for the performance of which the persons capable of accomplishing them were formerly enabled to exact the most inordinate remuneration. As wealth increases business capacity improves, we may look forward to a great number of establishments, both for industrial and other, formed by the collective contributions of large; establishments like those called by the technical name joint stock companies, or the associations less formally, which are so numerous in England, to raise funds for philanthropic objects, or, lastly, those associations work people either for production, or to buy goods for their consumption, which are now specially known by the name of societies.

The progress which is to be expected in the physical sciences and arts, combined with the greater security of property, and freedom in disposing of it, which are obvious features in civilization of modern nations, and with the more extensive and more skilful employment of the joint stock principle, afford a scope for an indefinite increase of capital and, and for the increase of population which is its accompaniment. That the growth of population will be the increase of production, there is not much reason to; and that it should even keep pace with it, is with the supposition of any real improvement in the classes of the people. It is, however, quite possible there might be a great progress in industrial improvement, in the signs of what is commonly called national prosperity; great increase of aggregate wealth, and even, in some respects, better distribution of it; that not only the rich might grow, but many of the poor might grow rich, that the classes might become more numerous and powerful, and means of enjoyable existence be more and more largely, while yet the great class at the base of the whole increase in numbers only, and not in comfort nor in. We must, therefore, in considering the effects of progress of industry, admit as a supposition, however greatly deprecate as a fact, an increase of population as continued, as indefinite, and possibly even as rapid, as the of production and accumulation.

With these preliminary observations on the causes of change in a society which is in a state of economical progress, proceed to a more detailed examination of the changes.

Principles of Political Economy

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42 of the Progress of Industry and Population on Values Prices

1. The changes which the progress of industry causes or in the circumstances of production, are necessarily with changes in the values of commodities.

The permanent values of all things which are neither under a natural nor under an artificial monopoly, depend, as we have, on their cost of production. But the increasing power which is constantly acquiring over nature, increases more and the efficiency of human exertion, or in other words, cost of production. All inventions by which a greater of any commodity can be produced with the same labour, the same quantity with less labour, or which abridge the, so that the capital employed needs not be advanced for long a time, lessen the cost of production of the commodity., however, value is relative; if inventions and improvements were made in all commodities, and all in the same, there would be no alteration in values. Things would then exchange for each other at the same rates as before; mankind would obtain a greater quantity of all things in for their labour and abstinence, without having that abundance measured and declared (as it is when it affects one thing) by the diminished exchange value of the.

As for prices, in these circumstances they would be affected not, according as the improvements in production did or did not extend to the precious metals. If the materials of money were an exception to the general diminution of cost of production, then of all other things would fall in relation to money, that, there would be a fall of general prices throughout the world. If money, like other things, and in the same degree as other, were obtained in greater abundance and cheapness, prices would be no more affected than values would: and there would be a visible sign in the state of the markets, of any of the which had taken place; except that there would be (if continued to labour as much as before) a greater quantity of all sorts of commodities, circulated at the same prices by a quantity of money.

Improvements in production are not the only circumstance the progress of industry, which tends to diminish cost of producing, or at least of obtaining, commodities. A circumstance is the increase of intercourse between parts of the world. As commerce extends, and the attempts to restrain it by tariffs become obsolete, tend more and more to be produced in the places in which their production can be carried on at the least expense of land and capital to mankind. As civilization spreads, and of person and property becomes established, in parts of the world which have not hitherto had that advantage, the capabilities of those places are called into fuller, for the benefit both of their own inhabitants and of the world. The ignorance and misgovernment in which many of the most favoured by nature are still grovelling, afford, probably, for many generations before those countries will be raised even to the present level of the most civilized parts of Europe. Much will also depend on the increasing migration of land and capital to unoccupied parts of the earth, of which the climate, and situation are found, by the ample means now possessed, to promise not only a large return to, but great facilities of producing commodities suited to the markets of old countries. Much as the collective industry of the earth is likely to be increased in efficiency by the science and of the industrial arts, a still more source of increased cheapness of production

will be found,, for some time to come, in the gradually unfolding of Free Trade, and in the increasing scale on which and Colonization will be carried on.

From the causes now enumerated, unless counteracted by, the progress of things enables a country to obtain at a less of real cost, not only its own productions but of foreign countries. Indeed, whatever diminishes the cost of its own productions, when of an exportable character, enables, as we have already seen, to obtain its imports at less real.

2. But is it the fact, that these tendencies are not? Has the progress of wealth and industry no effect regard to cost of production, but to diminish it? Are not of an opposite character brought into operation by the progress, sufficient in some cases not only to neutralize, to overcome the former, and convert the descending movement of cost of production into an ascending movement? We are already that there are such causes, and that, in the case of the important classes of commodities, food and materials, there is a tendency diametrically opposite to that of which we have been speaking. The cost of production of these commodities tends to increase.

This is not a property inherent in the commodities. If population were stationary, and the produce of the earth never needed to be augmented in quantity, there would be no greater cost of production. Mankind would, on the contrary, have the full benefit of all improvements in, or in the arts subsidiary to it, and there would be no difference, in this respect, between the products of the soil and those of manufactures. The only products of which, if population did not increase, would be liable to a real increase of cost of production, are those which, on a material which is not renewed, are either wholly or partially exhaustible; such as coal, and most if not all; for even iron, the most abundant as well as most useful metallic products, which forms an ingredient of most minerals of almost all rocks, is susceptible of exhaustion so far as its richest and most tractable ores.

When, however, population increases, as it has never yet to do when the increase of industry and of the means of making room for it, the demand for most of the produce of the earth, and particularly for food, increases in a corresponding proportion. And then comes into effect that law of production from the soil, on which we have so had occasion to expatiate; the law, that increased, in any given state of agricultural skill, is attended by a less than proportional increase of produce. The cost of the fruits of the earth increases, *ceteris*, with every increase of the demand.

No tendency of a like kind exists with respect to articles. The tendency is in the contrary direction. Larger the scale on which manufacturing operations are on, the more cheaply they can in general be performed. Mr. Ricardo has gone the length of enunciating as an inherent law of industry, that in it increased production takes place at a smaller cost, while in agricultural industry increased production takes place at a greater cost. I cannot think,, that even in manufactures, increased cheapness follows production by anything amounting to a law. It is a usual, but not a necessary, consequence.

As manufactures, however, depend for their materials either on agriculture, or mining, or the spontaneous produce of the earth, manufacturing industry is subject, in respect of one of its essentials, to the same law as agriculture. But the crude generally forms so small a portion of the total cost, any tendency which may exist to a progressive increase in single

item, is much overbalanced by the diminution taking place in all the other elements; to which it is impossible at present to assign any limit.

The tendency, then, being to a perpetual increase of the power of labour in manufactures, while in agriculture mining there is a conflict between two tendencies, the one an increase of productive power, the other towards a fall of it, the cost of production being lessened by every improvement in the processes, and augmented by every addition to; it follows that the exchange values of manufactured, compared with the products of agriculture and of mines, as population and industry advance, a certain and decided tendency to fall. Money being a product of mines, it may also be shown as a rule, that manufactured articles tend, as society, to fall in money price. The industrial history of nations, especially during the last hundred years, fully confirms this assertion.

3. Whether agricultural produce increases in absolute as well as comparative cost of production, depends on the conflict of the antagonist agencies, increase of population, and improvement of agricultural skill. In some, perhaps in most, states of, (looking at the whole surface of the earth,) both skill and population are either stationary, or very slowly, and the cost of production of food, is nearly stationary. In a society which is advancing in wealth, population generally increases faster than skill, and food consequently tends to become more; but there are times when a strong impulse sets in towards improvement. Such an impulse has shown itself in Britain during the last twenty or thirty years. In England and Scotland agricultural skill has of late increased faster than population, inasmuch that food and other produce, notwithstanding the increase of people, can be grown at less cost than they were thirty years ago: and the repeal of the Corn Laws has given an additional stimulus to the spirit of improvement. In some other countries, and in France, the improvement of agriculture gains still more decidedly upon population, because though, except in a few provinces, it advances slowly, it advances still more slowly, and even with increasing; its growth being kept down, not by poverty, which is, but by prudence.

Which of the two conflicting agencies is gaining upon the other at any particular time, might be conjectured with tolerable accuracy from the money price of agricultural produce (supposing not to vary materially in value), provided a sufficient number of years could be taken, to form an average independent of fluctuations of seasons. This, however, is hardly, since Mr Tooke has shown that even so long a period as half a century may include a much greater proportion of abundant and a smaller of deficient seasons than is properly due. A mere average, therefore, might lead to conclusions only more misleading, for their deceptive semblance of accuracy would be less dangerous of error in taking the average of only a small number of years, and correcting it by a conjecture for the character of the seasons, than in trusting to an average without any such correction. It is hardly to add, that in founding conclusions on quoted prices, must also be made as far as possible for any changes in general exchange value of the precious metals. (1*)

4. Thus far, of the effect of the progress of society on their average values and prices of commodities. It remains to be considered, in what manner the same progress affects them. Concerning the answer to this question there can be no doubt. It tends in a very high degree to diminish them. In advanced and backward societies, as in the East, and in Europe during the Middle Ages, extraordinary differences in the price of the commodity might exist in places not very distant from each, because the want of roads and canals, the imperfection

of navigation, and the insecurity of communications, prevented things from being transported from the where they were cheap to those where they were dear. The most liable to fluctuations in value, those directly by the seasons, and especially food, were seldom to any great distances. Each locality depended, as a rule, on its own produce and that of its immediate neighbourhood. In most years, accordingly, there was, in some or other of any large country, a real dearth. Almost every must be unpropitious to some among the many soils and to be found in an extensive tract of country; but as this season is also in general more than ordinarily favourable to it, it is only occasionally that the aggregate produce of the country is deficient, and even then in a less degree than of many separate portions; while a deficiency at all, extending to the whole world, is a thing almost unknown. In modern times, therefore, there is only dearth, where formerly would have been famine, and sufficiency everywhere anciently there would have been scarcity in some places and in others.

The same change has taken place with respect to all other of commerce. The safety and cheapness of communications, enable a deficiency in one place to be supplied from the of another, at a moderate or even a small advance on the price, render the fluctuations of prices much less than formerly. This effect is much promoted by the of large capitals, belonging to what are called merchants, whose business it is to buy goods in order to resell them at a profit. These dealers naturally buying things they are cheapest, and storing them up to be brought again to the market when the price has become unusually high; the of their operations is to equalize price, or at least to its inequalities. The prices of things are neither so depressed at one time, nor so much raised at another, as would be if speculative dealers did not exist.

Speculators, therefore, have a highly useful office in the of society; and (contrary to common opinion) the most portion of the class are those who speculate unaffected by the vicissitudes of seasons. If there be no corn-dealers, not only would the price of corn be liable to variations much more extreme than at present, but in a season the necessary supplies might not be forthcoming at all. Unless there were speculators in corn, or unless, in the of dealers, the farmers became speculators, the price in season of abundance would fall without any limit or check, the wasteful consumption that would invariably follow. Any part of the surplus of one year remains to supply the of another, is owing either to farmers who withhold from the market, or to dealers who buy it when at the and lay it up in store.

5. Among persons who have not much considered the subject, is a notion that the gains of speculators are often made by an artificial scarcity; that they create a high price by own purchases, and then profit by it. This may easily be shown to be fallacious. If a corn-dealer makes purchases on, and produces a rise, when there is neither at the nor afterwards any cause for a rise of price except his own; he no doubt appears to grow richer as long as his continue, because he is a holder of an article which is at a higher and higher price: but this apparent gain only within his reach so long as he does not attempt to realize. If he has bought, for instance, a million of quarters, and by holding them from the market, has raised the price ten a quarter; just so much as the price has been raised by a million quarters, will it be lowered by bringing back, and the best that he can hope is that he will lose except interest and his expenses. If by a gradual and sale he is able to realize, on some portion of his, a part of the increased price, so also he will have had to pay a part of that price on some portion of his purchases. He runs considerable risk of incurring a still loss; for the

temporary high price is very likely to have others, who had no share in causing it, and who might not have found their way to his market at all, to bring corn there, and intercept a part of the advantage. So that of profiting by a scarcity caused by himself, he is by no means likely, after buying in an average market, to be forced to sell in a super-abundant one.

As an individual speculator cannot gain by a rise of price of his own creating, so neither can a number of gain collectively by a rise which their operations artificially produced. Some among a number of speculators gain, by superior judgment or good fortune in selecting the for realizing, but they make this gain at the expense, not the consumer, but of the other speculators who are less. They, in fact, convert to their own benefit the high produced by the speculations of the others, leaving to the loss resulting from the recoil. It is not to be denied, that speculators may enrich themselves by other's loss. But it is by the losses of other speculators. As must have been lost by one set of dealers as is gained by set.

When a speculation in a commodity proves profitable to the as a body, it is because, in the interval between buying and reselling, the price rises from some cause of them, their only connexion with it consisting in foreseen it. In this case, their purchases make the price to rise sooner than it otherwise would do, thus spreading privation of the consumers over a longer period, but it at the time of its greatest height: evidently to general advantage. In this, however, it is assumed that they not overrated the rise which they looked forward to. For it happens that speculative purchases are made in the of some increase of demand, or deficiency of supply, after all does not occur, or not to the extent which they expected. In that case the speculation, instead of fluctuation, has caused a fluctuation of price which would not have happened, or aggravated one which would. In that case, the speculation is a losing one, to the collectively, however much some individuals may gain it. All that part of the rise of price by which it exceeds there are independent grounds for, cannot give to the as a body any benefit, since the price is as much by their sales as it was raised by their purchases; and they gain nothing by it, they lose, not only their trouble and expenses, but almost always much more, through the effects to the artificial rise of price, in checking, and bringing forward supplies from unforeseen. The operations, therefore, of speculative dealers, are to the public whenever profitable to themselves; and they are sometimes injurious to the public, by heightening fluctuations which their more usual office is to alleviate, whenever this happens the speculators are the greatest. The interest, in short, of the speculators as a body, with the interest of the public; and as they can only to serve the public interest in proportion as they miss own, the best way to promote the one is to leave them to the other in perfect freedom.

I do not deny that speculators may aggravate a local. In collecting corn from the villages to supply the, they make the dearth penetrate into nooks and corners might otherwise have escaped from bearing their share of. To buy and resell in the same place, tends to alleviate; to buy in one place and resell in another, may increase in the former of the two places, but relieves it in the, where the price is higher, and which, therefore, by the supposition, is likely to be suffering more. And these always fall hardest on the poorest consumers, since rich, by outbidding, can obtain their accustomed supply if they choose. To no persons, therefore, are the of corn-dealers on the whole so beneficial as to the. Accidentally and exceptionally, the poor may suffer from: it might sometimes be more

advantageous to the rural poor have corn cheap in winter, when they are entirely dependent on, even if the consequence were a dearth in spring, when they perhaps obtain partial substitutes. But there are no, procurable at that season, which serve in any great to replace bread-corn as the chief article of food: if were, its price would fall in the spring, instead of, as it always does, to rise till the approach of.

There is an opposition of immediate interest, at the moment sale, between the dealer in corn and the consumer, as there is between the seller and the buyer: and a time of dearth that in which the speculator makes his largest profits, he an object of dislike and jealousy at that time, to those who suffering while he is gaining. It is an error, however, to that the corn-dealer's business affords him any profit: he makes his gains not constantly, but at times, and they must therefore occasionally be great, the chances of profit in a business in which there is so much, cannot on the whole be greater than in other. A year of scarcity, in which great gains are made by dealers, rarely comes to an end without a recoil which many of them in the list of bankrupts. There have been few promising seasons for corn-dealers than the year 1847, and was there a greater break-up among the speculators than in autumn of that year. The chances of failure, in this most trade, are a set off against great occasional profits. the corn-dealer were to sell his stores, during a dearth, at a price than that which the competition of the consumer to him, he would make a sacrifice, to charity or, of the fair profits of his employment, which may be as reasonably required from any other person of equal. His business being a useful one, it is the interest of that the ordinary motives should exist for carrying it on, that neither law nor opinion should prevent an operation to the public from being attended with as much private as is compatible with full and free competition.

It appears, then, that the fluctuations of values and prices from variations of supply, or from alterations in real (as distinguished from speculative) demand, may be expected to more moderate as society advances. With regard to those that arise from miscalculation, and especially from the of undue expansion and excessive contraction of, which occupy so conspicuous a place among commercial, the same thing cannot be affirmed with equal. Such vicissitudes, beginning with irrational and ending with a commercial crisis, have not become either less frequent or less violent with the of capital and extension of industry. Rather they may be to have become more so: in consequence, as is often said, of competition; but, as I prefer to say, of a low rate of and interest, which makes capitalists dissatisfied with ordinary course of safe mercantile gains. The connexion of low rate of profit with the advance of population and, is one of the points to be illustrated in the chapters. ∴ A still better criterion, perhaps, than that suggested in the, would be the increase or diminution of the amount of the's wages estimated in agricultural produce.

The Principles of Political Economy

John Stuart Mill

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of the Progress of Industry and Population on Rents,, and Wages

1. Continuing the inquiry into the nature of the economical taking place in a society which is in a state of progress, we shall next consider what is the effect of progress on the distribution of the produce among the classes who share in it. We may confine our attention to system of distribution which is the most complex, and which includes all others - that in which the produce of is shared between two classes, labourers and, and the produce of agriculture among three,, capitalists, and landlords.

The characteristic features of what is commonly meant by progress, resolve themselves mainly into three, of capital, increase of population, and improvements in; understanding the last expression in its widest, to include the process of procuring commodities from a, as well as that of producing them. The other change take place are chiefly consequences of these; as, for, the tendency to a progressive increase of the cost of food; arising from an increased demand, which may occasioned either by increased population, or by an increase capital and wages, enabling the poorer classes to increase consumption. It will be convenient to set out by each of the three causes, as operating separately; which we can suppose them combined in any manner we think.

Let us first suppose that population increases, capital and arts of production remaining stationary. One of the effects this change of circumstances is sufficiently obvious: wages fall; the labouring class will be reduced to an inferior. The state of the capitalist, on the contrary, will be. With the same capital, he can purchase more labour, and more produce. His rate of profit is increased. The rate of profits on the cost of labour is here; for the labourer obtaining a diminished quantity of, and no alteration being supposed in the of their production, the diminished quantity a diminished cost. The labourer obtains not only a real reward, but the product of a smaller quantity of. The first circumstance is the important one to himself, last to his employer.

Nothing has occurred, thus far, to affect in any way the of any commodity; and no reason, therefore, has yet shown, why rent should be either raised or lowered. But if we forward another stage in the series of effects, we may see way to such a consequence. The labourers have increased in: their condition is reduced in the same proportion; the numbers divide among them only the produce of the same of labour as before. But they may economize in their other, and not in their food: each may consume as much food, of as costly a quality as previously; or they may submit to a, but not in proportion to the increase of numbers. On supposition, notwithstanding the diminution of real wages, increased population will require an increased quantity of. But since industrial skill and knowledge are supposed to be, more food can only be obtained by resorting to worse, or to methods of cultivation which are less productive into the outlay. Capital for this extension of will not be wanting; for though, by hypothesis, no takes place to the capital in existence, a sufficient can be spared from the industry which previously supplied other and less pressing wants which the labourers have been to curtail. The additional supply of food,

therefore, be produced, but produced at a greater cost; and the value of agricultural produce must rise. It may be, that profits having risen, the extra cost of producing can be defrayed from profits, without any increase of price. could, undoubtedly, but it will not; because if it did, it would be placed in an inferior position to other. The increase of profits, being the effect of wages, is common to all employers of labour. The expenses arising from the necessity of a more costly, affect the agriculturist alone. For this peculiar he must be peculiarly compensated, whether the general of profit be high or low. He will not submit indefinitely to deduction from his profits, to which other capitalists are not. He will not extend his cultivation by laying out fresh, unless for a return sufficient to yield him as high as could be obtained by the same capital in other. The value, therefore, of his commodity will rise, rise in proportion to the increased cost. The farmer will be indemnified for the burthen which is peculiar to himself, will also enjoy the augmented rate of profit which is common to all capitalists.

It follows, from principles with which we are already, that in these circumstances rent will rise. Any land afford to pay, and under free competition will pay, a rent to the excess of its produce above the return to an equal on the worst land, or under the least favourable. Whenever, therefore, agriculture is driven to descend to worse land, or more onerous processes, rent rises. Its rise be twofold, for, in the first place, rent in kind, or corn, will rise; and in the second, since the value of produce has also risen, rent, estimated in or foreign commodities (which is represented, *paribus*, by money rent) will rise still more.

The steps of the process (if, after what has been formerly, it is necessary to retrace them) are as follows. Corn rises in price, to repay with the ordinary profit the capital required producing additional corn on worse land or by more costly. So far as regards this additional corn, the increase is but an equivalent for the additional expense; but the, extending to all corn, affords on all, except the last, an extra profit. If the farmer was accustomed to 100 quarters of wheat at 40s., and 120 quarters are now, of which the last twenty cannot be produced under 45s., obtains the extra five shillings on the entire 120 quarters, not on the last twenty alone. He has thus an extra 25l. the ordinary profits, and this, in a state of free, he will not be able to retain. He cannot however be to give it up to the consumer, since a less price than this would be inconsistent with the production of the last twenty. The price, then, will remain at 45s., and the 25l. will be transferred by competition not to the consumer but to the. A rise of rents is therefore inevitably consequent on increased demand for agricultural produce, when unaccompanied by increased facilities for its production. A truth which, after final illustration, we may henceforth take for granted.

The new element now introduced - an increased demand for food besides occasioning an increase of rent, still further disturbs distribution of the produce between capitalists and. The increase of population will have diminished the of labour: and if its cost is diminished as greatly as its remuneration, profits will be increased by the full amount., however, the increase of population leads to an increased of food, which cannot be supplied but at an enhanced of production, the cost of labour will not be so much as the real reward of it, and profits, therefore, will be so much raised. It is even possible that they might not beat all. The labourers may previously have been so well for, that the whole of what they now lose may be struck from their other indulgences, and they may not, either by or choice, undergo any reduction in the quantity or of their food. To produce the food

for the increased may be attended with such an increase of expense, that, though reduced in quantity, may represent as great a cost, be the product of as much labour, as before, and they may not be at all benefited. On this supposition the to the labourer is partly absorbed in the additional labour for producing the last instalment of agricultural; and the remainder is gained by the landlord, the only who always benefits by an increase of population.

2. Let us now reverse our hypothesis, and instead of capital stationary and population advancing, let us capital advancing and population stationary; the of production, both natural and acquired, being, as, unaltered. The real wages of labour, instead of falling, now rise; and since the cost of production of the things by the labourer is not diminished, this rise of wages an equivalent increase of the cost of labour, and of profits. To state the same deduction in other; the labourers not being more numerous, and the productive of their labour being only the same as before, there is no of the produce; the increase of wages, therefore, must at the charge of the capitalist. It is not impossible that the of labour might be increased in even a greater ratio than real remuneration. The improved condition of the labourers increase the demand for food. The labourers may have been so off before, as not to have food enough; and may now consume: or they may choose to expend their increased means partly wholly in a more costly quality of food, requiring more labour more land; wheat, for example, instead of oats, or potatoes. extension of agriculture implies, as usual, a greater cost production and a higher price, so that besides the increase of cost of labour arising from the increase of its reward, there be a further increase (and an additional fall of profits) the increased costliness of the commodities of which that consists. The same causes will produce a rise of rent. the capitalists lose, above what the labourers gain, is transferred to the landlord, and partly swallowed up in cost of growing food on worse land or by a less productive.

3. Having disposed of the two simple cases, an increasing and stationary capital, and an increasing capital and population, we are prepared to take into consideration mixed case, in which the two elements of expansion are, both population and capital increasing. If either increases faster than the other, the case is so far with one or other of the two preceding: we shall them, therefore, to increase with equal rapidity; the of equality being, that each labourer obtains the same as before, and the same quantity of those. Let us examine what will be the effect, on rent and, of this double progress.

Population having increased, without any falling off in the's condition, there is of course a demand for more food. arts of production being supposed stationary, this food must produced at an increased cost. To compensate for this greater of the additional food, the price of agricultural produce rise. The rise extending over the whole amount of food, though the increased expenses only apply to a part, is a greatly increased extra profit, which, by competition, transferred to the landlord. Rent will rise both in quantity produce and in cost; while wages, being supposed to be the in quantity, will be greater in cost. The labourer obtaining same amount of necessaries, money wages have risen; and as rise is common to all branches of production, the capitalist indemnify himself by changing his employment, and the loss be borne by profits.

It appears, then, that the tendency of an increase of capital population is to add to rent at the expense of profits: rent does not gain all that profits lose, a part being in increased expenses of production, that is, in hiring feeding a greater number of labourers to

obtain a given amount of agricultural produce. By profits, must of course be understood rate of profit; for a lower rate of profit on a larger yield a larger gross profit, considered absolutely, a smaller in proportion to the entire produce.

This tendency of profits to fall, is from time to time, acted by improvements in production: whether arising from increase of knowledge, or from an increased use of the already possessed. This is the third of the three, the effects of which on the distribution of the produce under, took to investigate; and the investigation will be by supposing, as in the case of the other two, that it operates, in the first instance, alone.

4. Let us then suppose capital and population stationary, and sudden improvement made in the arts of production; by the use of more efficient machines, or less costly processes, by obtaining access to cheaper commodities through foreign.

The improvement may either be in some of the necessities which enter into the habitual consumption of the class; or it may be applicable only to luxuries exclusively by richer people. Very few, however, of the industrial improvements are altogether of this last. Agricultural improvements, except such as specially to some of the rarer and more peculiar products, act upon the principal objects of the labourer's. The steam engine and every other invention which a manageable power, are applicable to all things, and of those consumed by the labourer. Even the power-loom and spinning jenny, though applied to the most delicate fabrics, available no less for the coarse cottons and woollens worn by the labouring class. All improvements in locomotion cheapen the necessities as well as of luxuries. Seldom is a new trade opened, without, either directly or in some way, causing some of the articles which the mass of the consume to be either produced or imported at smaller cost. may safely be affirmed, therefore, that improvements in general tend to cheapen the commodities on which the of the labouring class are expended.

In so far as the commodities affected by an improvement are which the labourers generally do not consume, there is no effect in altering the distribution of the. Those particular commodities, indeed, are cheapened; produced at less cost, they fall in value and in price, and who consume them, whether landlords, capitalists, or skilled privileged labourers, obtain increased means of enjoyment. rate of profits, however, is not raised. There is a larger profit, reckoned in quantity of commodities. But there also, if estimated in those commodities, has risen in. The profit is the same percentage on the capital that it before. The capitalists are not benefited as capitalists, but consumers. The landlords and the privileged classes of, if they are consumers of the same commodities, share some benefit.

The case is different with improvements which diminish the of production of the necessities of life, or of commodities enter habitually into the consumption of the great mass of. The play of the different forces being here rather, it is necessary to analyse it with some minuteness.

As formerly observed, there are two kinds of agricultural. Some consist in a mere saving of labour, and enable a given quantity of food to be produced at less cost, but not on a smaller surface of land than before. Others enable a given of land to yield not only the same produce with less, but a greater produce; so that if no greater produce is, a part of the land already under culture may be with. As the part rejected will be the least

productive, the market will thenceforth be regulated by a better of land than what was previously the worst under.

To place the effect of the improvement in a clear light, we suppose it to take place suddenly, so as to leave no time its introduction, for any increase of capital or of land. Its first effect will be a fall of the value and of agricultural produce. This is a necessary consequence of kind of improvement, but especially of the last.

An improvement of the first kind, not increasing the produce, does not dispense with any portion of the land; the margin of (as Dr Chalmers terms it) remains where it was; does not recede, either in extent of cultivated land, in elaborateness of method: and the price continues to be by the same land, and by the same capital, as before. Since that land or capital, and all other land or capital produces food, now yields its produce at smaller cost, the price of food will fall proportionally. If one-tenth of the production has been saved, the price of produce will be one-tenth.

But suppose the improvement to be of the second kind; the land to produce, not only the same corn with tenth less labour, but a tenth more corn with the same. Here the effect is still more decided. Cultivation can be contracted, and the market supplied from a smaller of land. Even if this smaller surface of land were of same average quality as the larger surface, the price would be one-tenth, because the same produce would be obtained with less labour. But since the portion of land abandoned will be the least fertile portion, the price of produce will be regulated by a better quality of land than before. In addition, therefore, to the original diminution of one-tenth the cost of production, there will be a further diminution, with the recession of the 'margin' of agriculture to land of greater fertility. There will thus be a twofold fall in price.

Let us now examine the effect of the improvements, thus made, on the division of the produce; and in the first, on rent. By the former of the two kinds of improvement, it would be diminished. By the second, it would be diminished more.

Suppose that the demand for food requires the cultivation of qualities of land, yielding, on an equal surface, and at an expense, 100, 80, and 60 bushels of wheat. The price of wheat will, on the average, be just sufficient to enable the quality to be cultivated with the ordinary profit. The quality therefore will yield forty and the second twenty of extra profit, constituting the rent of the landlord. First, let an improvement be made, which, without enabling corn to be grown, enables the same corn to be grown with fourth less labour. The price of wheat will fall one-fourth, 80 bushels will be sold for the price for which 60 were sold. But the produce of the land which produces 60 bushels is required, and the expenses being as much reduced as the, that land can still be cultivated with the ordinary. The first and second qualities will therefore continue to a surplus of 40 and 20 bushels, and corn rent will remain the same as before. But corn having fallen in price one-fourth, the same corn rent is equivalent to a fourth less of money and of other commodities. So far, therefore, as the landlord expends income in manufactured or foreign products, he is one-fourth off than before. His income as landlord is reduced to quarters of its amount: it is only as a consumer of corn he is as well off.

If the improvement is of the other kind, rent will fall in a greater ratio. Suppose that the amount of produce which there requires, can be grown not only with a fourth less

labour, on a fourth less land. If all the land already in cultivation to be cultivated, it would yield a produce much larger necessary. Land, equivalent to a fourth of the produce, must be abandoned; and as the third quality yielded exactly fourth, (being 60 out of 240,) that quality will go out of. The 240 bushels can now be grown on land of the and second qualities only; being, on the first, 100 bushels one-third, or $133 \frac{1}{3}$ bushels; on the second, 80 bushels one-third, or $106 \frac{2}{3}$ bushels; together 240. The second of land, instead of the third, is now the lowest, and the price. Instead of 60, it is sufficient if $106 \frac{2}{3}$ repay the capital with the ordinary profit. The price of will consequently fall, not in the ratio of 60 to 80, as in other case, but in the ratio of 60 to $106 \frac{2}{3}$. Even this is an insufficient idea of the degree in which rent will be. The whole produce of the second quality of land will be required to repay the expenses of production. That land, the worst in cultivation, will pay no rent. And the first will only yield the difference between $133 \frac{1}{3}$ bushels $106 \frac{2}{3}$, being $26 \frac{2}{3}$ bushels instead of 40. The landlords will have lost $33 \frac{1}{3}$ out of 60 bushels in corn rent, while the value and price of what is left will have been in the ratio of 60 to $106 \frac{2}{3}$.

It thus appears, that the interest of the landlord is hostile to the sudden and general introduction of improvements. This assertion has been called a, and made a ground for accusing its first promulgator, of great intellectual perverseness, to say nothing. I cannot discern in what the paradox consists; and the of vision seems to me to be on the side of his. The opinion is only made to appear absurd by stating unfairly. If the assertion were that a landlord is injured by improvement of his estate, it would certainly be; but what is asserted is, that he is injured by the of the estates of other people, although his own is. Nobody doubts that he would gain greatly by the if he could keep it to himself, and unite the two, an increased produce from his land, and a price as high before. But if the increase of produce took place on all lands, the price would not be as high as; and there is nothing unreasonable in supposing that the would be, not benefited, but injured. It is admitted whatever permanently reduces the price of produce diminishes: and it is quite in accordance with common notions to that if, by the increased productiveness of land, less were required for cultivation, its value, like that of other for which the demand had diminished, would fall.

I am quite willing to admit that rents have not really been by the progress of agricultural improvement; but why? improvement has never in reality been sudden, but always; at no time much outstripping, and often falling far short, the growth of capital and population, which tends as much to rent, as the other to lower it, and which is enabled as we presently see, to raise it much higher, by means of the margin afforded by improvements in agriculture. First, we must examine in what manner the sudden cheapening of produce would affect profits and wages.

In the beginning, money wages would probably remain the same before, and the labourers would have the full benefit of the. They would be enabled to increase their consumption of food or of other articles, and would receive the same, and a greater quantity. So far, profits would be. But the permanent remuneration of the labourers depends on what we have called their habitual; the extent of the requirements which, as a class, they on satisfying before they choose to have children. If tastes and requirements receive a durable impress from the improvement in their condition, the benefit to the class be permanent. But the same cause which enables them to greater comforts and

indulgences with the same wages, enable them to purchase the same amount of comforts and with lower wages; and a greater population may now, without reducing the labourers below the condition to which they are accustomed. Hitherto this and no other has been the use which the labourers have commonly made of any increase of means of living; they have treated it simply as convertible food for a greater number of children. It is probable, that population would be stimulated, and that after the lapse of a generation the real wages of labour would be no more than before the improvement: the reduction being partly about by a fall of money wages, and partly through the cost of food, the cost of which, from the demand occasioned by an increase of population, would be increased. To the extent to which money wages fell, profits would rise: the capitalist a greater quantity of equally efficient labour by the outlay of capital. We thus see that a diminution of the cost of living, whether arising from agricultural improvements or from importation of foreign produce, if the habits and of the labourers are not raised, usually lowers wages and rent, and raises the general rate of profit.

What is true of improvements which cheapen the production of, is true also of the substitution of a cheaper for a more variety of it. The same land yields to the same labour a greater quantity of human nutriment in the form of maize or, than in the form of wheat. If the labourers were to eat bread, and feed only on those cheaper products, taking as compensation not a greater quantity of other consumable, but earlier marriages and larger families, the cost of labour would be much diminished, and if labour continued efficient, profits would rise; while rent would be much, since food for the whole population could be raised on one third part of the land now sown with corn. At the same time, it being evident that land too barren to be cultivated might be made in case of necessity to yield potatoes to support the little labour necessary for producing, cultivation might ultimately descend lower, and rent rise higher, on a potato or maize system, than on any other; because the land would be capable of feeding a much larger population before reaching the limit of its powers.

If the improvement, which we suppose to take place, is not in production of food, but of some manufactured article consumed by the labouring class, the effect on wages and profits will be the same; but the effect on rent very different. It will be lowered; it will even, if the ultimate effect of this is an increase of population, be raised: in which case profits will be lowered. The reasons are too evident to state.

5. We have considered, on the one hand, the manner in which distribution of the produce into rent, profits, and wages, is by the ordinary increase of population and capital, and the other, how it is affected by improvements in production, more especially in agriculture. We have found that the former lowers profits, and raises rent and the cost of labour: the tendency of agricultural improvements is to diminish; and all improvements which cheapen any article of the consumption, tend to diminish the cost of labour and raise profits. The tendency of each cause in its separate being thus ascertained, it is easy to determine the actual course of things, in which the two are going on simultaneously, capital and population with tolerable steadiness, while improvements are made from time to time, and the knowledge and of improved methods become diffused gradually through the community.

The habits and requirements of the labouring classes being (which determine their real wages), rents, profits, and wages at any given time, are the result of the

composition these rival forces. If during any period agricultural advances faster than population, rent and money wages that period will tend downward, and profits upward. If advances more rapidly than agricultural improvement, the labourers will submit to a reduction in the quantity quality of their food, or if not, rent and money wages will rise, and profits will fall.

Agricultural skill and knowledge are of slow growth, and slower diffusion. Inventions and discoveries, too, occur occasionally, while the increase of population and capital continuous agencies. It therefore seldom happens that, even during a short time, has so much the start of and capital as actually to lower rent, or raise the of profits. There are many countries in which the growth of and capital is not rapid, but in these agricultural is less active still. Population almost everywhere close on the heels of agricultural improvement, and its effects as fast as they are produced.

The reason why agricultural improvement seldom lowers rent, that it seldom cheapens food, but only prevents it from dearer; and seldom, if ever, throws lands out of, but only enables worse and worse land to be taken in the supply of an increasing demand. What is sometimes called natural state of a country which is but half cultivated, that the land is highly productive, and food obtained in abundance by little labour, is only true of unoccupied land colonized by a civilized people. In the United States worst land in cultivation is of a high quality (except in the immediate vicinity of markets or means of, where a bad quality is compensated by a good); and even if no further improvements were made in locomotion, cultivation would have many steps yet descend, before the increase of population and capital would brought to a stand; but in Europe five hundred years ago, so thinly peopled in comparison to the present population, is probable that the worst land under the plough was, from the state of agriculture, quite as unproductive as the worst now cultivated; and that cultivation had approached as near the ultimate limit of profitable tillage, in those times as in present. What the agricultural improvements since made have done is, by increasing the capacity of production of land general, to enable tillage to extend downwards to a much worse quality of land than the worst which at that time would admitted of cultivation by a capitalist for profit; thus a much greater increase of capital and population, and removing always a little and a little further off, barrier which restrains them; population meanwhile always so hard against the barrier, that there is never any margin left for it to seize, every inch of ground made for it by improvement being at once filled up by its columns. Agricultural improvement may thus be not so much a counterforce conflicting with of population, as a partial relaxation of the bonds confine that increase.

The effects produced on the division of the produce by and of production, under the joint influence of increase of and capital and improvements of agriculture, are very from those deduced from the hypothetical cases discussed. In particular, the effect on rent is most different. We remarked that - while a great improvement made suddenly and universally would in first instance inevitably lower rent - such improvements rent, in the progress of society, to rise gradually to a higher limit than it could otherwise attain, since they a much lower quality of land to be ultimately cultivated. In the case we are now supposing, which nearly corresponds to usual course of things, this ultimate effect becomes the effect. Suppose cultivation to have reached, or almost, the utmost limit permitted by

the state of the arts, and rent, therefore, to have attained nearly the point to which it can be carried by the progress of capital, with the existing amount of skill and. If a great agricultural improvement were suddenly, it might throw back rent for a considerable space, it to regain its lost ground by the progress of capital, and afterwards to go on further. But, place, as such improvement always does, very gradually, it no retrograde movement of either rent or cultivation; it enables the one to go on rising, and the other extending, after they must otherwise have stopped. It would do this without the necessity of resorting to a worse quality of soil; simply by enabling the lands already in cultivation to produce a greater produce, with no increase of the proportional. If by improvements of agriculture all the lands in could be made, even with double labour and capital, yield a double produce, (supposing that in the meantime increased so as to require this double quantity) all would be doubled.

To illustrate the point, let us revert to the numerical in a former page. Three qualities of land yield 100, 80, and 60 bushels to the same outlay on the extent of surface. If No. 1 could be made to yield 200, No. 2, 160, and No. 3, 120 bushels, at only double the expense, and without any increase of the cost of production, and if population, having doubled, required all this increased, the rent of No. 1 would be 80 bushels instead of 40, of No. 2, 40 instead of 20, while the price and value per would be the same as before: so that corn rent and money would both be doubled. I need not point out the difference this result, and what we have shown would take place if there were an improvement in production without the accompaniment of an increased demand for food.

Agricultural improvement, then, is always ultimately, and in a manner in which it generally takes place also immediately, to the landlord. We may add, that when it takes place in that manner, it is beneficial to no one else. When the demand for produce fully keeps pace with the increased capacity of, food is not cheapened; the labourers are not, even, benefited; the cost of labour is not diminished, nor raised. There is a greater aggregate production, a produce divided among the labourers, and a larger gross; but the wages being shared among a larger population, and profits spread over a larger capital, no labourer is better, nor does any capitalist derive from the same amount of a larger income.

The result of this long investigation may be summed up as. The economical progress of a society constituted of, capitalists, and labourers, tends to the progressive of the landlord class; while the cost of the subsistence tends on the whole to increase, and to fall. Agricultural improvements are a counteracting to the two last effects; but the first, though a case is in which it would be temporarily checked, is in a high degree promoted by those improvements; and increase of population tends to transfer all the benefits from agricultural improvement to the landlords alone. Other consequences, in addition to these, or in modification of them, arise from the industrial progress of a society thus, I shall endeavour to show in the succeeding chapter.

The Principles of Political Economy

John Stuart Mill

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the Tendency of Profits to a Minimum

1. The tendency of profits to fall as society advances, which been brought to notice in the preceding chapter, was early by writers on industry and commerce; but the laws govern profits not being then understood, the phenomenon ascribed to a wrong cause. Adam Smith considered profits to be determined by what he called the competition of capital; and that when capital increased, this competition must increase, and profits must fall. It is not quite certain sort of competition Adam Smith had here in view. His words in the chapter on Profits of Stock (1*) are, 'When the stocks of rich merchants are turned into the same trade, their mutual nature tends to lower its profits; and when there is a like increase of stock in all the different trades carried in the same society, the same competition must produce the effect in them all.' This passage would lead us to infer, in Adam Smith's opinion, the manner in which the competition of capital lowers profits is by lowering prices; that is usually the mode in which an increased investment of in any particular trade, lowers the profits of that. But if this was his meaning, he overlooked the, that the fall of price, which if confined to one really does lower the profits of the producer, ceases to have that effect as soon as it extends to all commodities; when all things have fallen, nothing has really fallen, nominally; and even computed in money, the expenses of producer have diminished as much as his returns. Unless labour be the one commodity which has not fallen in money, when all other things have: if so, what has really taken is a rise of wages; and it is that, and not the fall of, which has lowered the profits of capital. There is a thing which escaped the notice of Adam Smith; that the universal fall of prices, through increased competition of capitals, is a thing which cannot take place. Prices are not by the competition of the sellers only, but also by of the buyers; by demand as well as supply. The demand which money prices consists of all the money in the hands of community, destined to be laid out in commodities; and as the proportion of this to the commodities is not, there is no fall of general prices. Now, howsoever money may increase, and give rise to an increased production of, a full share of the capital will be drawn to the producing or importing money, and the quantity of will be augmented in an equal ratio with the quantity of. For if this were not the case, and if money, were, as the theory supposes, perpetually acquiring purchasing power, those who produced or imported it obtain constantly increasing profits; and this could not without attracting labour and capital to that occupation or other employments. If a general fall of prices, and value of money, were really to occur, it could only be a consequence of increased cost of production, from the exhaustion of the mines.

It is not tenable, therefore, in theory, that the increase of production, or tends to produce, a general decline of money. Neither is it true, that any general decline of prices, capital increased, has manifested itself in fact. The only observed to fall in price with the progress of society, those in which there have been improvements in production, than have taken place in the production of the precious; as for example, all spun and woven fabrics. Other things, instead of falling, have risen in price, because their production,

compared with that of gold and silver, has. Among these are all kinds of food, comparison being with a much earlier period of history. The doctrine, that competition of capital lowers profits by lowering, is incorrect in fact, as well as unsound in principle.

But it is not certain that Adam Smith really held that; for his language on the subject is wavering and, denoting the absence of a definite and well-digested. Occasionally he seems to think that the mode in which competition of capital lowers profits, is by raising wages. When speaking of the rate of profit in new colonies, he seems the very verge of grasping the complete theory of the subject. 'As the colony increases, the profits of stock gradually. When the most fertile and best situated lands have been occupied, less profit can be made by the cultivators of what is inferior both in soil and situation.' Had Adam Smith meditated on the subject, and systematized his view of it by putting together the various glimpses which he caught from different points, he would have perceived that this is the true cause of the fall of profits usually consequent on increase of capital.

2. Mr Wakefield, in his Commentary on Adam Smith, and his writings on Colonization, takes a much clearer view of the subject, and arrives, through a substantially correct series of deductions, at practical conclusions which appear to me just and important; but he is not equally happy in incorporating his speculations with the results of previous thought, and them with other truths. Some of the theories of Dr. in his chapter 'On the Increase and Limits of Capital', the two chapters which follow it, coincide in their tendency with those of Mr Wakefield; but Dr Chalmers' ideas, delivered, as is his custom, with a most attractive clearness, are really on this subject much more than even those of Adam Smith, and more decidedly with the often refuted notion that the competition of capital lowers general prices; the subject of Money apparently having been included among the parts of Political Economy this acute and vigorous writer had carefully studied.

Mr Wakefield's explanation of the fall of profits is briefly. Production is limited not solely by the quantity of capital or of labour, but also by the extent of the 'field of'. The field of employment for capital is twofold; that of the country, and the capacity of foreign markets to take manufactured commodities. On a limited extent of land, only a quantity of capital can find employment at a profit. As a quantity of capital approaches this limit, profit falls; when limit is attained, profit is annihilated; and can only be through an extension of the field of employment, either the acquisition of fertile land, or by opening new markets in countries, from which food and materials can be purchased the products of domestic capital. These propositions are, in opinion, substantially true; and, even to the phraseology in they are expressed, considered as adapted to popular and rather than scientific uses, I have nothing to object. An error which seems to me imputable to Mr Wakefield is that of his doctrines to be in contradiction to the principles of the best school of preceding political economists, instead of, as they really are, corollaries from those principles; corollaries which, perhaps, would not always have been by those political economists themselves.

The most scientific treatment of the subject which I have met, is in an essay on the effects of Machinery, published in Westminster Review for January 1826, by Mr William Ellis; (2*) was doubtless unknown to Mr Wakefield, but which had him, though by a different path, in several of his conclusions. This essay excited little notice, partly being published anonymously in a periodical, and partly it was much in advance of the state of political economy at the time. In Mr Ellis's view of the subject, the questions and raised by Mr

Wakefield's speculations and by those Dr Chalmers, find a solution consistent with the principles of economy laid down in the present treatise.

3. There is at every time and place some particular rate of, which is the lowest that will induce the people of that and time to accumulate savings, and to employ those productively. This minimum rate of profit varies to circumstances. It depends on two elements. One is, strength of the effective desire of accumulation; the estimate made by the people of that place and era, of interests when weighed against present. This element affects the inclination to save. The other element, which is not so much the willingness to save as the disposition to save productively, is the degree of security of capital in industrial operations. A state of general insecurity, doubt affects also the disposition to save. A hoard may be a of additional danger to its reputed possessor. But as it also be a powerful means of averting dangers, the effects in respect may perhaps be looked upon as balanced. But in any funds which a person may possess as capital on his account, or in lending it to others to be so employed, there is always some additional risk, over and above that incurred by it idle in his own custody. This extra risk is great in as the general state of society is insecure: it may be to twenty, thirty, or fifty per cent, or to no more one or two; something, however, it must always be: and for, the expectation of profit must be sufficient to compensate.

There would be adequate motives for a certain amount of, even if capital yielded no profit. There would be to lay by in good times a provision for bad; to something for sickness and infirmity, or as a means of and independence in the latter part of life, or a help to in the outset of it. Savings, however, which have only ends in view, have not much tendency to increase the amount of capital permanently in existence. These motives only prompt to save at one period of life what they purpose to at another, or what will be consumed by their children they can completely provide for themselves. The savings by an addition is made to the national capital, usually from the desire of persons to improve what is termed condition in life, or to make a provision for children or, independent of their exertions. Now, to the strength of inclinations it makes a very material difference how much the desired object can be effected by a given amount and of self-denial; which again depends on the rate of. And there is in every country some rate of profit, below which persons in general will not find sufficient motive to save the mere purpose of growing richer, or of leaving others off than themselves. Any accumulation, therefore, by which general capital is increased, requires as its necessary a certain rate of profit; a rate which an average will deem to be an equivalent for abstinence, with the of a sufficient insurance against risk. There are always persons in whom the effective desire of accumulation is the average, and to whom less than this rate of profit is an inducement to save; but these merely step into the of others whose taste for expense and indulgence is beyond average, and who, instead of saving, perhaps even dissipate they have received.

I have already observed that this minimum rate of profit, than which is not consistent with the further increase of, is lower in some states of society than in others; and I add, that the kind of social progress characteristic of our civilization tends to diminish it. In the first place, of the acknowledged effects of that progress is an increase in general security. Destruction by wars, and spoliation by or public violence, are less and less to be apprehended; the improvements which may be looked for in education and in administration of justice, or, in their default, increased for opinion, afford a growing protection against

fraud and mismanagement. The risks attending the investment of in productive employment require, therefore, a smaller of profit to compensate for them than was required a century, and will hereafter require less than at present. In the place, it is also one of the consequences of civilization mankind become less the slaves of the moment, and more to carry their desires and purposes forward into a future. This increase of providence is a natural result the increased assurance with which futurity can be looked to; and is, besides, favoured by most of the influences an industrial life exercises over the passions and of human nature. In proportion as life has fewer, as habits become more fixed, and great prizes are and less to be hoped for by any other means than long, mankind become more willing to sacrifice present for future objects. This increased capacity of and self-control may assuredly find other things to itself upon than increase of riches, and some connected with this topic will shortly be touched. The present kind of social progress, however, decidedly, though not perhaps to increase the desire of accumulation, to weaken the obstacles to it, and to diminish the amount of which people absolutely require as an inducement to save accumulate. For these two reasons, diminution of risk and of providence, a profit or interest of three or four per cent as sufficient a motive to the increase of capital in at the present day, as thirty or forty per cent in the Empire, or in England at the time of King John. In during the last century a return of two per cent, on security, was consistent with an undiminished, if not an increasing capital. But though the minimum rate of profit thus liable to vary, and though to specify exactly what it is at any given time be impossible, such a minimum always; and whether it be high or low, when once it is reached, further increase of capital can for the present take place. country has then attained what is known to political under the name of the stationary state.

4. We now arrive at the fundamental proposition which this is intended to inculcate. When a country has long a large production, and a large net income to make from, and when, therefore, the means have long existed of a great annual addition to capital; (the country not, like America, a large reserve of fertile land still;) it is one of the characteristics of such a country, that rate of profit is habitually within, as it were, a hand's of the minimum, and the country therefore on the very of the stationary state. By this I do not mean that this is likely, in any of the great countries of Europe, to be actually reached, or that capital does not still yield a considerably greater than what is barely sufficient to the people of those countries to save and accumulate. My is, that it would require but a short time to reduce to the minimum, if capital continued to increase at its rate, and no circumstances having a tendency to raise the of profit occurred in the meantime. The expansion of capital soon reach its ultimate boundary, if the boundary itself not continually open and leave more space.

In England, the ordinary rate of interest on government, in which the risk is next to nothing, may beat a little more than three per cent: in all other, therefore, the interest or profit calculated upon (exclusively of what is properly a remuneration for talent or) must be as much more than this amount, as is equivalent to the degree of risk to which the capital is thought to be. Let us suppose that in England even so small a net as one per cent, exclusive of insurance against risk, constitute a sufficient inducement to save, but that less this would not be a sufficient inducement. I now say, that mere continuance of the present annual

increase of capital, no circumstance occurred to counteract its effect, would in a small number of years to reduce the rate of net to one per cent.

To fulfil the conditions of the hypothesis, we must suppose entire cessation of the exportation of capital for foreign. No more capital sent abroad for railways or loans; no emigrants taking capital with them, to the colonies, or to countries; no fresh advances made, or credits given, by our merchants to their foreign correspondents. We must assume that there are no fresh loans for unproductive, by the government, or on mortgage, or otherwise; and of the waste of capital which now takes place by the failure of undertakings, which people are tempted to engage in by the hope of a better income than can be obtained in safe paths at the habitually low rate of profit. We must suppose the entire of the community to be annually invested in really employment within the country itself; and no new opened by industrial inventions, or by a more extensive of the best known processes for inferior ones.

Few persons would hesitate to say, that there would be great in finding remunerative employment every year for so new capital, and most would conclude that there would be used to be termed a general glut; that commodities would be, and remain unsold, or be sold only at a loss. But the examination which we have already given to this, (3*) has shown that this is not the mode in which it would be experienced. The difficulty would not in any want of a market. If the new capital were duly among many varieties of employment, it would raise up for its own produce, and there would be no cause why any of that produce should remain longer on hand than formerly. It would really be, not merely difficult, but impossible, would to employ this capital without submitting to a rapid reduction of the rate of profit.

As capital increased, population either would also increase, it would not. If it did not, wages would rise, and a greater would be distributed in wages among the same number of. There being no more labour than before, and not to render the labour more efficient, there would not any increase of the produce; and as the capital, however increased, would only obtain the same gross return, the savings of each year would be exactly so much subtracted from the profits of the next and of every following year. It is necessary to say that in such circumstances profits would soon fall to the point at which further increase of capital ceases. An augmentation of capital, much more rapid than of population, must soon reach its extreme limit, unless by increased efficiency of labour (through inventions, discoveries, or improved mental and physical education), or some of the idle people, or of the unproductive labourers, become productive.

If population did increase with the increase of capital, and proportion to it, the fall of profits would still be. Increased population implies increased demand for produce. In the absence of industrial improvements, demand can only be supplied at an increased cost of, either by cultivating worse land, or by a more and costly cultivation of the land already under. The cost of the labourer's subsistence is therefore; and unless the labourer submits to a deterioration of condition, profits must fall. In an old country like England, in addition to supposing all improvement in domestic suspended, we suppose that there is no increase in foreign countries for the English market, the fall of profits would be very rapid. If both these avenues to an supply of food were closed, and population continued to, as it is said to do, at the rate of a thousand a day, waste land which admits of cultivation in the

existing state knowledge would soon be cultivated, and the cost of production price of food would be so increased, that, if the labourer the increased money wages necessary to compensate for increased expenses, profits would very soon reach the. The fall of profits would be retarded if money wages did rise, or rose in a less degree; but the margin which can be by a deterioration of the labourers' condition is a very one: in general they cannot bear much reduction; when they, they have also a higher standard of necessary requirements, will not. On the whole, therefore, we may assume that in such country as England, if the present annual amount of saving to continue, without any of the counteracting circumstances now keep in check the natural influence of those savings in profit, the rate of profit would speedily attain the, and all further accumulation of capital would for the cease.

5. What, then, are these counteracting circumstances, which, the existing state of things, maintain a tolerably equal against the downward tendency of profits, and prevent great annual savings which take place in this country, from the rate of profit much nearer to that lowest point to it is always tending, and which, left to itself, it would promptly attain? The resisting agencies are of several kinds.

First among them, we may notice one which is so simple and so, that some political economists, especially M. de and Dr Chalmers, have attended to it almost to the of all others. This is, the waste of capital in of over trading and rash speculation, and in therevulsions by which such times are always followed. It true that a great part of what is lost at such periods is not, but merely transferred, like a gambler's losses, to successful speculators. But even of these mere transfers, a portion is always to foreigners, by the hasty purchase of quantities of foreign goods at advanced prices. And much is absolutely wasted. Mines are opened, railways or bridges, and many other works of uncertain profit commenced, and in enterprises much capital is sunk which yields either no, or none adequate to the outlay. Factories are built and erected beyond what the market requires, or can keep in. Even if they are kept in employment, the capital is less sunk; it has been converted from circulating into fixed, and has ceased to have any influence on wages or. Besides this, there is a great unproductive consumption capital, during the stagnation which follows a period of over trading. Establishments are shut up, or kept working any profit, hands are discharged, and numbers of persons all ranks, being deprived of their income, and thrown for on their savings, find themselves, after the crisis has away, in a condition of more or less impoverishment. Such the effects of a commercial revulsion: and that such are almost periodical, is a consequence of the very of profits which we are considering. By the time a few have passed over without a crisis, so much additional has been accumulated, that it is no longer possible to it at the accustomed profit: all public securities rise to high price, the rate of interest on the best mercantile falls very low, and the complaint is general among in business that no money is to be made. Does not this show speedily profit would be at the minimum, and the condition of capital would be attained, if these went on without any counteracting principle? But diminished scale of all safe gains, inclines persons to give ready ear to any projects which hold out, though at the risk of, the hope of a higher rate of profit; and speculations, which, with the subsequent revulsions, destroy, or to foreigners, a considerable amount of capital, produce temporary rise of interest and profit, make room for fresh, and the same round is recommenced.

This, doubtless, is one considerable cause which arrests in their descent to the minimum, by sweeping away from time to time a part of the accumulated mass by which they are down. But this is not, as might be inferred from the of some writers, the principal cause. If it were, the of the country would not increase; but in England it does greatly and rapidly. This is shown by the increasing of almost all taxes, by the continual growth of the signs of national wealth, and by the rapid increase of, while the condition of the labourers is certainly not, but on the whole improving. These things prove that commercial revulsion, however disastrous, is very far from all the capital which has been added to the of the country since the last revulsion preceding, and that, invariably, room is either found or made for the employment of a perpetually increasing capital, with not forcing down profits to a lower rate.

6. This brings us to the second of the counter-agencies, improvements in production. These evidently have the of extending what Mr Wakefield terms the field of, that is, they enable a greater amount of capital to be accumulated and employed without depressing the rate of: provided always that they do not raise, to a proportional, the habits and requirements of the labourer. If the class gain the full advantage of the increased, in other words, if money wages do not fall, profits not raised, nor their fall retarded. But if the labourers up to the improvement in their condition, and so relapse to their previous state, profits will rise. All inventions which any of the things consumed by the labourers, unless they are raised in an equivalent degree, in time lower wages: and by doing so, enable a greater capital to be employed, before profits fall back to what they previously.

Improvements which only affect things consumed exclusively by richer classes, do not operate precisely in the same manner. cheapening of lace or velvet has no effect in diminishing the of labour; and no mode can be pointed out in which it can the rate of profit, so as to make room for a larger capital the minimum is attained. It, however, produces an effect is virtually equivalent; it lowers, or tends to lower, the itself. In the first place, increased cheapness of of consumption promotes the inclination to save, by to all consumers a surplus which they may lay by, with their accustomed manner of living; and unless were previously suffering actual hardships, it will require self-denial to save some part at least of this surplus. In next place, whatever enables people to live equally well on a income, inclines them to lay by capital for a lower rate of profit. If people can live on an independence of 500l. a year the same manner as they formerly could on one of 1000l., some will be induced to save in hopes of the one, who would be deterred by the more remote prospect of the other. All, therefore, in the production of almost any, tend in some degree to widen the interval which has to be passed before arriving at the stationary state: but this belongs in a much greater degree to the improvements which the articles consumed by the labourer, since these conduce it in two ways; they induce people to accumulate for a lower, and they also raise the rate of profit itself.

7. Equivalent in effect to improvements in production, is the of any new power of obtaining cheap commodities from countries. If necessities are cheapened, whether they are by improvements at home or importation from abroad, is exactly the same thing to wages and profits. Unless the labourer obtains, by an improvement of his habitual standard, keeps, the whole, the cost of labour is lowered, and the rate of profit. As long as food can continue to be imported for a population without any diminution of cheapness, so the

declension of profits through the increase of population capital is arrested, and accumulation may go on without the rate of profit draw nearer to the minimum. And on this it is believed by some, that the repeal of the corn laws opened to this country a long era of rapid increase of with an undiminished rate of profit.

Before inquiring whether this expectation is reasonable, one must be made, which is much at variance with common notions. Foreign trade does not necessarily increase the field of employment for capital. It is not the mere opening a market for a country's productions, that tends to raise the profits. If nothing were obtained in exchange for those but the luxuries of the rich, the expenses of now would be diminished; profits would not be at all, nor room made for the accumulation of more capital submitting to a reduction of profits: and if the stationary state were at all retarded, it would be because the diminished cost at which a certain degree of could be enjoyed, might induce people, in that prospect, make fresh savings for a lower profit than they formerly were to do. When foreign trade makes room for more capital at same profit, it is by enabling the necessities of life, or habitual articles of the labourer's consumption, to be at smaller cost. It may do this in two ways; by the either of those commodities themselves, or of the and appliances for producing them. Cheap iron has, in a measure, the same effect on profits and the cost of as cheap corn, because cheap iron makes cheap tools for and cheap machinery for clothing. But a foreign trade neither directly, nor by any indirect consequence, the cheapness of anything consumed by the labourers, not, any more than an invention or discovery in the like, tend to raise profits or retard their fall; it merely the production of goods for foreign markets, in the of the home production of luxuries, leaving the employment capital neither greater nor less than before. It is true, there is scarcely any export trade which, in a country that imports necessities or materials, comes within these: for every increase of exports enables the country to all its imports on cheaper terms than before.

A country which, as is now the case with England, admits food all kinds, and all necessities and the materials of, to be freely imported from all parts of the world, longer depends on the fertility of her own soil to keep up her profits, but on the soil of the whole world. It remains to consider how far this resource can be counted upon, for making during a very long period against the tendency of profits to as capital increases.

It must, of course, be supposed that with the increase of, population also increases; for if it did not, the rise of wages would bring down profits, in spite of cheapness of food. Suppose then that the population of Great Britain goes on increasing at its present rate, and demands every a supply of imported food considerably beyond that of the preceding. This annual increase in the food demanded from exporting countries, can only be obtained either by great in their agriculture, or by the application of a additional capital to the growth of food. The former is to be a very slow process, from the rudeness and ignorance the agricultural classes in the food-exporting countries of, while the British colonies and the United States are in possession of most of the improvements yet made, so as suitable to their circumstances. There remains as a, the extension of cultivation. And on this it is to be, that the capital by which any such extension can take, is mostly still to be created. In Poland, Russia, Hungary, the increase of capital is extremely slow. In America it is rapid, but not more rapid than the population. The principal at present available for supplying this

country with an increasing importation of food, is that portion of the savings of America which has heretofore been applied to the manufacturing establishments of the United States, which free trade in corn may possibly divert from that to growing food for our market. This limited source of, unless great improvements take place in agriculture, be expected to keep pace with the growing demand of so increasing a population as that of Great Britain; and if population and capital continue to increase with their rapidity, the only mode in which food can continue to be cheap to the one, is by sending the other abroad to it.

8. This brings us to the last of the counter-forces which the downward tendency of profits, in a country whose increases faster than that of its neighbours, and whose are therefore nearer to the minimum. This is, the overflow of capital into colonies or foreign countries, seek higher profits than can be obtained at home. I believe to have been for many years one of the principal causes by the decline of profits in England has been arrested. It has twofold operation. In the first place, it does what a fire, or inundation, or a commercial crisis would have done: it carries a part of the increase of capital from which the reduction of proceeds. Secondly, the capital so carried off is not, but is chiefly employed either in founding colonies, which large exporters of cheap agricultural produce, or in and perhaps improving the agriculture of older. It is to the emigration of English capital, that we chiefly to look for keeping up a supply of cheap food and materials of clothing, proportional to the increase of our; thus enabling an increasing capital to find in the country, without reduction of profit, in manufactured articles with which to pay for this supply raw produce. Thus, the exportation of capital is an agent of efficacy in extending the field of employment for that remains: and it may be said truly that, up to a certain, the more capital we send away, the more we shall possess be able to retain at home.

In countries which are further advanced in industry and, and have therefore a lower rate of profit, than, there is always, long before the actual minimum is, a practical minimum, viz. when profits have fallen to below what they are elsewhere, that, were they to fall, all further accumulations would go abroad. In the present of the industry of the world, when there is occasion, in rich and improving country, to take the minimum of profits into consideration for practical purposes, it is only this minimum that needs be considered. As long as there are countries where capital increases very rapidly, and new where profit is still high, profits in the old will not sink to the rate which would put a stop to; the fall is stopped at the point which sends abroad. It is only, however, by improvements in, and even in the production of things consumed by, that the capital of a country like England is from speedily reaching that degree of lowness of, which would cause all further savings to be sent to find in the colonies, or in foreign countries. ∴ *Wealth of Nations*, Bk. I, Ch. 9.. Now so much better known through his apostolic exertions, by, purse, and person, for the improvement of popular education, especially for the introduction into it of the elements of Political Economy. . Bk iii, Ch. XIV.

The Principles of Political Economy

John Stuart Mill

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of the Tendency of Profits to a Minimum

1. The theory of the effect of accumulation on profits, laid in the preceding chapter, materially alters many of the conclusions which might otherwise be supposed to follow the general principles of Political Economy, and which were, long admitted as true by the highest authorities on the.

It must greatly abate, or rather, altogether destroy, in where profits are low, the immense importance which to be attached by political economists to the effects which event or a measure of government might have in adding to or from the capital of the country. We have now seen the lowness of profits is a proof that the spirit of is so active, and that the increase of capital has at so rapid a rate, as to outstrip the two agencies, improvements in production, and increased of cheap necessities from abroad: and that unless a portion of the annual increase of capital were periodically destroyed, or exported for foreign, the country would speedily attain the point at which accumulation would cease, or at least spontaneously, so as no longer to overpass the march of invention in arts which produce the necessities of life. In such a state things as this, a sudden addition to the capital of the, unaccompanied by any increase of productive power, would but of transitory duration; since by depressing profits and, it would either diminish by a corresponding amount the which would be made from income in the year or two, or it would cause an equivalent amount to be sent, or to be wasted in rash speculations. Neither, on the hand, would a sudden abstraction of capital, unless of amount, have any real effect in impoverishing the. After a few months or years, there would exist in the just as much capital as if none had been taken away. The, by raising profits and interest, would give a fresh to the accumulative principle, which would speedily fill the vacuum. Probably, indeed, the only effect that would, would be that for some time afterwards less capital would be exported, and less thrown away in hazardous speculation.

In the first place, then, this view of things greatly, in a wealthy and industrious country, the force of the argument against the expenditure of public money for valuable, even though industriously unproductive,. If for any great object of justice or philanthropic, such as the industrial regeneration of Ireland, or a measure of colonization or of public education, it proposed to raise a large sum by way of loan, politicians not demur to the abstraction of so much capital, as tending dry up the permanent sources of the country's wealth, and the fund which supplies the subsistence of the labouring. The utmost expense which could be requisite for any these purposes, would not in all probability deprive one of employment, or diminish the next year's production by ell of cloth or one bushel of grain. In poor countries, the of the country requires the legislator's sedulous care; is bound to be most cautious of encroaching upon it, and favour to the utmost its accumulation at home, and its from abroad. But in rich, populous, and highly countries, it is not capital which is the deficient, but fertile land; and what the legislator should desire to promote, is not a greater aggregate saving, but a greater to savings, either by improved cultivation, or by access to the produce of more fertile lands in other parts of the globe. such countries, the government

may take any moderate portion the capital of the country and expend it as revenue, without the national wealth: the whole being either drawn from a portion of the annual savings which would otherwise be sent, or being subtracted from the unproductive expenditure for the next year or two, since every million spent now for another million to be saved before reaching the point. When the object in view is worth the sacrifice such an amount of the expenditure that furnishes the daily of the people, the only well-grounded economical argument against taking the necessary funds directly from, consists of the inconveniences attending the process of a revenue by taxation, to pay the interest of a debt.

The same considerations enable us to throw aside as unworthy regard, one of the common arguments against emigration as a source of relief for the labouring class. Emigration, it is said, do no good to the labourers, if, in order to defray the cost, much must be taken away from the capital of the country as its population. That anything like this proportion could be abstracted from capital for the purpose even of the extensive colonization, few, I should think, would now: but even on that untenable supposition, it is an error to think that no benefit would be conferred on the labouring. If one-tenth of the labouring people of England were to the colonies, and along with them one-tenth of the capital of the country, either wages, or profits, or, would be greatly benefited, by the diminished pressure of a large population upon the fertility of the land. There would be a reduced demand for food: the inferior arable lands be thrown out of cultivation, and would become pasture; they would be cultivated less highly, but with a greater return; food would be lowered in price, and though wages would not rise, every labourer would be considerably in improved circumstances, an improvement which, if no increase of population and fall of wages ensued, would be; while if there did, profits would rise, and start forward so as to repair the loss of capital. Landlords alone would sustain some loss of income; and even, only if colonization went to the length of actually capital and population, but not if it merely carried the annual increase.

2. From the same principles we are now able to arrive at a conclusion respecting the effects which machinery, and the sinking of capital for a productive purpose, upon the immediate and ultimate interests of the class. The characteristic property of this class of improvements is the conversion of circulating capital into fixed: and it was shown in the first Book, that in a country capital accumulates slowly, the introduction of machinery, improvements of land, and the like, might be, for the, extremely injurious; since the capital so employed might be taken from the wages fund, the subsistence of the people, the employment for labour curtailed, and the gross annual of the country actually diminished. But in a country of annual savings and low profits, no such effects need be. Since even the emigration of capital, or its expenditure, or its absolute waste, do not in such a case, if confined within any moderate bounds, at all diminish the aggregate amount of the wages fund — still less can the mere of a like sum into fixed capital, which continues to be productive, have that effect. It merely draws off at one what was already flowing out at another; or if not, the vacant space left in the reservoir does but cause a quantity to flow in. Accordingly, in spite of the derangements of the money-market which were at one time occasioned by the sinking of great sums in railways, I was able to agree with those who apprehended mischief, from source, to the productive resources of the country. Not on an absurd ground (which to any one acquainted with the elements the subject needs no

confutation) that railway expenditure is mere transfer of capital from hand to hand, by which nothing is destroyed. This is true of what is spent in the purchase of the land; a portion too of what is paid to parliamentary, counsel, engineers, and surveyors, is saved by those who it, and becomes capital again: but what is laid out in bona fide construction of the railway itself, is lost and; when once expended, it is incapable of ever being paid in or applied to the maintenance of labourers again; as of account, the result is that so much food and clothing tools have been consumed, and the country has got a railway. But what I would urge is, that sums so applied are mere appropriation of the annual overflowing which would have gone abroad, or been thrown away unprofitably, neither a railway nor any other tangible result. The gambling of 1844 and 1845 probably saved the country from depression of profits and interest, and a rise of all public private securities, which would have engendered still wilder, and when the effects came afterwards to be by the scarcity of food, would have ended in a still formidable crisis than was experienced in the years following. In the poorer countries of Europe, the for railway construction might have had worse consequences in England, were it not that in those countries such are in a great measure carried on by foreign capital. railway operations of the various nations of the world may be upon as a sort of competition for the overflowing capital the countries where profit is low and capital abundant, as in Holland. The English railway speculations are to keep our annual increase of capital at home; those of countries are an effort to obtain it. (1*)

It already appears from these considerations, that the of circulating capital into fixed, whether by, or manufactories, or ships, or machinery, or canals, or, or works of drainage and irrigation, is not likely, in any country, to diminish the gross produce or the amount of for labour. How much then is the case strengthened, we consider that these transformations of capital are of the of improvements in production, which, instead of diminishing circulating capital, are the necessary of its increase, since they alone enable a country to a constantly augmenting capital without reducing profits the rate which would cause accumulation to stop. There is any increase of fixed capital which does not enable the to contain eventually a larger circulating capital, than otherwise could possess and employ within its own limits; for is hardly any creation of fixed capital which, when its successful, does not cheapen the articles on which wages habitually expended. All capital sunk in the permanent of land, lessens the cost of food and materials; all improvements in machinery cheapen the labourer's or lodging, or the tools with which these are made; in locomotion, such as railways, cheapen to the all things which are brought from a distance. All these make the labourers better off with the same money, better off if they do not increase their rate of. But if they do, and wages consequently fall, at profits rise, and, while accumulation receives an immediate, room is made for a greater amount of capital before a motive arises for sending it abroad. Even the which do not cheapen the things consumed by the, and which, therefore, do not raise profits nor retain in the country, nevertheless, as we have seen, by the minimum of profit for which people will ultimately to save, leave an ampler margin than previously for accumulation, before arriving at the stationary state.

We may conclude, then, that improvements in production, and of capital to the more fertile soils and unworked of the uninhabited or thinly peopled parts of the globe, do, as appears to a superficial view, diminish the gross produce the demand for labour at

home; but, on the contrary, are what have chiefly to depend on for increasing both, and are even necessary conditions of any great or prolonged augmentation either. Nor is it any exaggeration to say, that within, and not very narrow, limits, the more capital a country England expends in these two ways, the more she will have. ∴ It is hardly needful to point out how fully the remarks in the have been verified by subsequent facts. The capital of the, far from having been in any degree impaired by the large sunk in railway construction, was soon again overflowing.

The Principles of Political Economy

John Stuart Mill

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the Stationary State

1. The preceding chapters comprise the general theory of the progress of society, in the sense in which those terms commonly understood; the progress of capital, of population, of the productive arts. But in contemplating any progressive, not in its nature unlimited, the mind is not satisfied merely tracing the laws of the movement; it cannot but ask further question, to what goal? Towards what ultimate point society tending by its industrial progress? When the progress, in what condition are we to expect that it will leave?

It must always have been seen, more or less distinctly, by economists, that the increase of wealth is not: that at the end of what they term the progressive lies the stationary state, that all progress in wealth is a postponement of this, and that each step in advance is into it. We have now been led to recognize that this goal is at all times near enough to be fully in view; we are always on the verge of it, and that if we have not long ago, it is because the goal itself flies before. The richest and most prosperous countries would very soon reach the stationary state, if no further improvements were made in the productive arts, and if there were a suspension of the flow of capital from those countries into the uncultivated or cultivated regions of the earth.

This impossibility of ultimately avoiding the stationary—this irresistible necessity that the stream of human life should finally spread itself out into an apparently sea must have been, to the political economists of the two generations, an unpleasing and discouraging prospect; the tone and tendency of their speculations goes completely to identify all that is economically desirable with the state, and with that alone. With Mr M'Culloch, for, prosperity does not mean a large production and a good of wealth, but a rapid increase of it; his test is of high profits; and as the tendency of that very of wealth, which he calls prosperity, is towards low, economical progress, according to him, must tend to the of prosperity. Adam Smith always assumes that the of the mass of the people, though it may not be distressed, must be pinched and stinted in a condition of wealth, and can only be satisfactory in a state. The doctrine that, to however distant a time struggling may put off our doom, the progress of must 'end in shallows and in miseries', far from being, many people still believe, a wicked invention of Mr Malthus, either expressly or tacitly affirmed by his most predecessors, and can only be successfully combated by his principles. Before attention had been directed to the of population as the active force in determining the of labour, the increase of mankind was virtually as a constant quantity; it was, at all events, assumed in the natural and normal state of human affairs population constantly increase, from which it followed that a constant of the means of support was essential to the physical of the mass of mankind. The publication of Mr Malthus is the era from which better views of this subject must be; and notwithstanding the acknowledged errors of his first, few writers have done more than himself, in the editions, to promote these juster and more hopeful.

Even in a progressive state of capital, in old countries, aor prudential restraint on population is, to prevent the increase of numbers fromthe increase of capital, and the condition of thewho are at the bottom of society from being deteriorated.there is not, in the people, or in some very largeof them, a resolute resistance to this deterioration - determination to preserve an established standard of comfort -condition of the poorest class sinks, even in a progressive, to the lowest point which they will consent to endure. Thedetermination would be equally effectual to keep up theirin the stationary state, and would be quite as likelyexist. Indeed, even now, the countries in which the greatestis manifested in the regulating of population, are oftenin which capital increases least rapidly. Where there is anprospect of employment for increased numbers, there isto appear less necessity for prudential restraint. If it werethat a new hand could not obtain employment but by, or succeeding to, one already employed, the combinedof prudence and public opinion might in some measurerelied on for restricting the coming generation within thenecessary for replacing the present.

2. I cannot, therefore, regard the stationary state ofand wealth with the unaffected aversion so generallytowards it by political economists of the old school.am inclined to believe that it would be, on the whole, a veryimprovement on our present condition. I confess I amcharmed with the ideal of life held out by those who thinkthe normal state of human beings is that of struggling toon; that the trampling, crushing, elbowing, and treading onother's heels, which form the existing type of social life,the most desirable lot of human kind, or anything but thesymptoms of one of the phases of industrial. It may be a necessary stage in the progress of, and those European nations which have hitherto beenfortunate as to be preserved from it, may have it yet to. It is an incident of growth, not a mark of decline, foris not necessarily destructive of the higher aspirations andheroic virtues; as America, in her great civil war, hasto the world, both by her conduct as a people and bysplendid individual examples, and as England, it is tohoped, would also prove, on an equally trying and exciting. But it is not a kind of social perfection whichto come will feel any very eager desire to assistrealizing. Most fitting, indeed, is it, that while riches are, and to grow as rich as possible the universal object of, the path to its attainment should be open to all,favour or partiality. But the best state for human naturethat in which, while no one is poor, no one desires to be, nor has any reason to fear being thrust back, by theof others to push themselves forward.

That the energies of mankind should be kept in employment bystruggle for riches, as they were formerly by the struggle of, until the better minds succeed in educating the others intothings, is undoubtedly more desirable than that theyrust and stagnate. While minds are coarse they requirestimuli, and let them have them. In the meantime, thosedo not accept the present very early stage of humanas its ultimate type, may be excused for beingindifferent to the kind of economical progressexcites the congratulations of ordinary politicians; theincrease of production and accumulation. For the safety ofindependence it is essential that a country should notmuch behind its neighbours in these things. But inthey are of little importance, so long as either theof population or anything else prevents the mass of thefrom reaping any part of the benefit of them. I know notit should be matter of congratulation that persons who arericher than any one needs to be, should have doubledmeans of consuming things which give little or no pleasureas representative of

wealth; or that numbers should pass over, every year, from the middle classes a richer class, or from the class of the occupied rich to the unoccupied. It is only in the backward countries of the world that increased production is still an important object: those most advanced, what is economically needed is a better, of which one indispensable means is a stricter on population. Levelling institutions, either of a just or of an unjust kind, cannot alone accomplish it; they may lower heights of society, but they cannot, of themselves, raise the depths.

On the other hand, we may suppose this better distribution obtained, by the joint effect of the prudence and of individuals, and of a system of legislation equality of fortunes, so far as is consistent with the claim of the individual to the fruits, whether great or, of his or her own industry. We may suppose, for instance (according to the suggestion thrown out in a former chapter), that the sum which any one person may acquire by gift or, to the amount sufficient to constitute a moderate. Under this twofold influence, society would exhibit leading features: a well-paid and affluent body of; no enormous fortunes, except what were earned and during a single lifetime; but a much larger body of than at present, not only exempt from the coarser toils, with sufficient leisure, both physical and mental, from details, to cultivate freely the graces of life, and examples of them to the classes less favourably for their growth. This condition of society, so preferable to the present, is not only perfectly with the stationary state, but, it would seem, more allied with that state than with any other.

There is room in the world, no doubt, and even in old, for a great increase of population, supposing the art of life to go on improving, and capital to increase. But even if, I confess I see very little reason for desiring it. density of population necessary to enable mankind to obtain, the greatest degree, all the advantages both of co-operation of social intercourse, has, in all the most populous, been attained. A population may be too crowded, though be amply supplied with food and raiment. It is not good for to be kept perforce at all times in the presence of his. A world from which solitude is extirpated, is a very ideal. Solitude, in the sense of being often alone, is to any depth of meditation or of character; and in the presence of natural beauty and grandeur, is the of thoughts and aspirations which are not only good for individual, but which society could ill do without. Nor is much satisfaction in contemplating the world with nothing to the spontaneous activity of nature; with every road brought into cultivation, which is capable of growing food for human beings; every flowery waste or natural pasture ploughed, all quadrupeds or birds which are not domesticated for man's exterminated as his rivals for food, every hedge row or tree rooted out, and scarcely a place left where a shrub or flower could grow without being eradicated as in the name of improved agriculture. If the earth must lose great portion of its pleasantness which it owes to things the unlimited increase of wealth and population would from it, for the mere purpose of enabling it to support larger, but not a better or a happier population, I sincerely, for the sake of posterity, that they will be content to be, long before necessity compels them to it.

It is scarcely necessary to remark that a stationary of capital and population implies no stationary state for human improvement. There would be as much scope as ever for kinds of mental culture, and moral and social progress; as room for improving the Art of Living, and much more of its being improved, when minds ceased to be by the art of getting on.

Even the industrial arts be as earnestly and as successfully cultivated, with this difference, that instead of serving no purpose but the of wealth, industrial improvements would produce their effect, that of abridging labour. Hitherto it is if all the mechanical inventions yet made have the day's toil of any human being. They have enabled a population to live the same life of drudgery and, and an increased number of manufacturers and to make fortunes. They have increased the comforts of the classes. But they have not yet begun to effect those great in human destiny, which it is in their nature and in futurity to accomplish. Only when, in addition to just, the increase of mankind shall be under the guidance of judicious foresight, can the conquests from the powers of nature by the intellect and energy of discoverers, become the common property of the, and the means of improving and elevating the universal.

The Principles of Political Economy

John Stuart Mill

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the Probable Futurity of the Labouring Classes

1. The observations in the preceding chapter had for their object to deprecate a false ideal of human society, applicability to the practical purposes of present times, in moderating the inordinate importance attached to the increase of production, and fixing attention upon improved, and a large remuneration of labour, as the two. Whether the aggregate produce increases absolutely or, is a thing in which, after a certain amount has been, neither the legislator nor the philanthropist need feel strong interest: but, that it should increase relatively to number of those who share in it, is of the utmost possible; and this, (whether the wealth of mankind be, or increasing at the most rapid rate ever known in any country), must depend on the opinions and habits of the most class, the class of manual labourers.

When I speak, either in this place or elsewhere, of 'the classes', or of labourers as a 'class', I use those in compliance with custom, and as descriptive of an, but by no means a necessary or permanent, state of relations. I do not recognize as either just or salutary, a state of society in which there is any 'class' which is not; any human beings, exempt from bearing their share of necessary labours of human life, except those unable to, or who have fairly earned rest by previous toil. So long, as the great social evil exists of a non-labouring, labourers also constitute a class, and may be spoken of, only provisionally, in that character.

Considered in its moral and social aspect, the state of the people has latterly been a subject of much more and discussion than formerly; and the opinion that it is not now what it ought to be, has become very general. The which have been promulgated, and the controversies have been excited, on detached points rather than on the of the subject, have put in evidence the existence of conflicting theories, respecting the social position for manual labourers. The one may be called the theory of dependence and protection, the other that of self-dependence.

According to the former theory, the lot of the poor, in all which affect them collectively, should be regulated for, not by them. They should not be required or encouraged to for themselves, or give to their own reflection or forecast influential voice in the determination of their destiny. It is to be the duty of the higher classes to think for them, to take the responsibility of their lot, as the commander and of an army take that of the soldiers composing it. This, it is contended, the higher classes should prepare to perform conscientiously, and their whole demeanour impress the poor with a reliance on it, in order that, yielding passive and active obedience to the rules for them, they may resign themselves in all other to a trustful insouciance, and repose under the shadow of their protectors. The relation between rich and poor, to this theory (a theory also applied to the relation men and women) should be only partly authoritative; it be amiable, moral, and sentimental: affectionate tutelage on the one side, respectful and grateful deference on the other. rich should be in loco parentis to the poor, guiding and them like children. Of

spontaneous action on theirthere should be no need. They should be called on forbut to do their day's work, and to be moral and. Their morality and religion should be provided forby their superiors, who should see them properly taught it,should do all that is necessary to ensure their being, infor labour and attachment, properly fed, clothed, housed,edified, and innocently amused.

This is the ideal of the future, in the minds of those whosewith the present assumes the form of affectionregret towards the past. Like other ideals, it exercises aninfluence on the opinions and sentiments of numbersnever consciously guide themselves by any ideal. It has alsoin common with other ideals, that it has never beenrealized. It makes its appeal to our imaginativein the character of a restoration of the good times offorefathers. But no times can be pointed out in which theclasses of this or any other country performed a part evenresembling the one assigned to them in this theory. Itan idealization, grounded on the conduct and character of herethere an individual. All privileged and powerful classes, as, have used their power in the interest of their own, and have indulged their self.importance in, and not in lovingly caring for, those who were, inestimation, degraded by being under the necessity offor their benefit. I do not affirm that what has alwaysmust always be, or that human improvement has no tendency tothe intensely selfish fillings engendered by power; butthe evil may be lessened, it cannot be eradicated, untilpower itself is withdrawn. This, at least, seems to me, that long before the superior classes could beimproved to govern in the tutelary manner supposed,inferior classes would be too much improved to be so.

I am quite sensible of all that is seductive in the picturesociety which this theory presents. Though the facts of itno prototype in the past, the feelings have. In them liesthat there is of reality in the conception. As the idea isrepulsive of a society only held together by theand feelings arising out of pecuniary interests, sois something naturally attractive in a form of societyin strong personal attachments and disinterested.devotion. Of such feelings it must be admitted that theof protector and protected has hitherto been the richest. The strongest attachments of human beings in general, arethe things or the persons that stand between them anddreaded evil. Hence, in an age of lawless violence and, and general hardness and roughness of manners, inlife is beset with dangers and sufferings at every step, towho have neither a commanding position of their own, nor aon the protection of some one who has — a generous givingprotection, and a grateful receiving of it, are the strongestwhich connect human beings; the feelings arising from thatare their warmest feelings; all the enthusiasm andof the most sensitive natures gather round it; loyaltythe one part and chivalry on the other are principles exaltedpassions. I do not desire to depreciate these qualities. Thelies in not perceiving, that these virtues and sentiments,the clanship and the hospitality of the wandering Arab,emphatically to a rude and imperfect state of the social; and that the feelings between protector and protected,between kings and subjects, rich and poor, or men and, can no longer have this beautiful and endearing character,there are no longer any serious dangers from which to. What is there in the present state of society to make itthat human beings, of ordinary strength and courage,glow with the warmest gratitude and devotion in return for? The laws protect them, wherever the laws do notfail in their duty. To be under the power of some one,of being as formerly the sole condition of safety, is, speaking generally, the only

situation which exposes to wrong. The so-called protectors are now the only persons whom, in any ordinary circumstances, protection is. The brutality and tyranny with which every police report filled, are those of husbands to wives, of parents to. That the law does not prevent these atrocities, that it only now making a first timid attempt to repress and punish, is no matter of necessity, but the deep disgrace of those whom the laws are made and administered. No man or woman who possesses or is able to earn an independent livelihood, any other protection than that which the law could and to give. This being the case, it argues great ignorance of nature to continue taking for granted that relations on protection must always subsist, and not to see that assumption of the part of protector, and of the power which to it, without any of the necessities which justify it, engender feelings opposite to loyalty.

Of the working men, at least in the more advanced countries Europe, it may be pronounced certain, that the patriarchal or system of government is one to which they will not again subject. That question was decided, when they were taught to, and allowed access to newspapers and political tracts; when preachers were suffered to go among them, and appeal their faculties and feelings in opposition to the creeds and countenanced by their superiors; when they were together in numbers, to work socially under the same; when railways enabled them to shift from place to place, change their patrons and employers as easily as their coats; they were encouraged to seek a share in the government, by of the electoral franchise. The working classes have taken interests into their own hands, and are perpetually showing they think the interests of their employers not identical their own, but opposite to them. Some among the higher flatter themselves that these tendencies may be by moral and religious education: but they have let time go by for giving an education which can serve their. The principles of the Reformation have reached as low in society as reading and writing, and the poor will no longer accept morals and religion of other people's. I speak more particularly of this country, the town population, and the districts of the most agriculture or the highest wages, Scotland and the of England. Among the more inert and less modernized population of the southern counties, it might be for the gentry to retain, for some time longer, of the ancient deference and submission of the poor, by them with high wages and constant employment; by insuring support, and never requiring them to do anything which they not like. But these are two conditions which never have been, and never can be, for long together. A guarantee of can only be practically kept up, when work is and superfluous multiplication restrained by at least a compulsion. It is then, that the would-be revivers of old which they do not understand, would feel practically in how a task they were engaged. The whole fabric of for seignorial influence, attempted to be raised on foundation of caressing the poor, would be shattered against necessity of enforcing a stringent Poor-law.

2. It is on a far other basis that the well-being and doing of the labouring people must henceforth rest. The poor come out of leading strings, and cannot any longer be treated like children. To their own qualities must be commended the care of their destiny. Modern nations will to learn the lesson, that the well-being of a people must by means of the justice and self-government, the and of the citizens. The theory of dependence attempts to with the necessity of these qualities in the dependent. But now, when even in position they are becoming less dependent, and their minds less and less acquiescent in degree of

dependence which remains, the virtues of are those which they stand in need of. Whatever, exhortation or guidance is held out to the labouring, must henceforth be tendered to them as equals and by them with their eyes open. The prospect of the future on the degree in which they can be made rational beings.

There is no reason to believe that prospect other than. The progress indeed has hitherto been, and still is,. But there is a spontaneous education going on in the mind of the multitude, which may be greatly accelerated and improved by artificial aids. The instruction obtained from newspapers and tracts may not be the most solid kind of instruction, it is an immense improvement upon none at all. What it does a people, has been admirably exemplified during the cotton, in the case of the Lancashire spinners and weavers, who acted with the consistent good sense and forbearance so applauded, simply because, being readers of newspapers, understood the causes of the calamity which had befallen, and knew that it was in no way imputable either to their or to the Government. It is not certain that they would have been as rational and exemplary, if they had preceded the salutary measure of fiscal emancipation gave existence to the penny press. The institutions for and discussion, the collective deliberations of common interest, the trades unions, the political, all serve to awaken public spirit, to diffuse various ideas among the mass, and to excite thought and reflection in more intelligent. Although the too early attainment of franchises by the least educated class might retard, of promoting, their improvement, there can be little that it has been greatly stipulated by the attempt to them. In the meantime, the working classes are now part of the public; in all discussions on matters of general interest, or a portion of them, are now partakers; all who use them as an instrument may, if it so happens, have them for an; the avenues of instruction through which the middle acquire such ideas as they have, are accessible to, at, the operatives in the towns. With these resources, it be doubted that they will increase in intelligence, even their own unaided efforts; while there is reason to hope that improvements both in the quality and quantity of school will be effected by the exertions either of government or of individuals, and that the progress of the mass of their mental cultivation, and in the virtues which are on it, will take place more rapidly, and with fewer and aberrations, than if left to itself.

From this increase of intelligence, several effects may be anticipated. First: that they will become even less than at present to be led and governed, and directed in the way they should go, by the mere authority and prestige of. If they have not now, still less will they have, any deferential awe, or religious principle of, holding them in mental subjection to a class above. The theory of dependence and protection will be more and intolerable to them, and they will require that their condition shall be essentially self-governed. It is, the same time, quite possible that they may demand, in many, the intervention of the legislature in their affairs, and regulation by law of various things which concern them, often very mistaken ideas and suggestions, to which they will that effect should be given, and not rules laid down for by other people. It is quite consistent with this, that they feel respect for superiority of intellect and knowledge, defer much to the opinions, on any subject, of those whom they think well acquainted with it. Such deference is deeply in human nature; but they will judge for themselves of persons who are and are not entitled to it.

3. It appears to me impossible but that the increase of, of education, and of the love of independence among working classes, must be attended with a corresponding

growth the good sense which manifests itself in provident habits of, and that population, therefore, will bear a gradually ratio to capital and employment. This most desirable would be much accelerated by another change, which lies indirect line of the best tendencies of the time; the opening industrial occupations freely to both sexes. The same reasons make it no longer necessary that the poor should depend on rich, make it equally unnecessary that women should depend on; and the least which justice requires is that law and custom not enforce dependence (when the correlative protection become superfluous) by ordaining that a woman, who does not have a provision by inheritance, shall have scarcely means open to her of gaining a livelihood, except as a wife mother. Let women who prefer that occupation, adopt it; but there should be no option, no other career possible for the majority of women, except in the humbler departments of, is a flagrant social injustice. The ideas and institutions which the accident of sex is made the groundwork of a legal rights, and a forced dissimilarity of social, must ere long be recognized as the greatest hindrance moral, social, and even intellectual improvement. On the occasion I shall only indicate, among the probable of the industrial and social independence of women, great diminution of the evil of over-population. It is by one-half of the human species to that exclusive, by making it fill the entire life of one sex, and itself with almost all the objects of the other, that animal instinct in question is nursed into the preponderance which it has hitherto exercised in life.

4. The political consequences of the increasing power and of the operative classes, and of the growing of numbers, which, even in England and under the institutions, is rapidly giving to the will of the least a negative voice in the acts of government, are wide a subject to be discussed in this place. But, confining to economical considerations, and notwithstanding the which improved intelligence in the working classes, with just laws, may have in altering the distribution of produce to their advantage, I cannot think that they will be contented with the condition of labouring for wages their ultimate state. They may be willing to pass through the of servants in their way to that of employers; but not to in it all their lives. To begin as hired labourers, then a few years to work on their own account, and finally others, is the normal condition of labourers in a new, rapidly increasing in wealth and population, like or Australia. But in an old and fully peopled country, who begin life as labourers for hire, as a general rule, such to the end, unless they sink into the still lower of recipients of public charity. In the present stage of progress, when ideas of equality are daily spreading more among the poorer classes, and can no longer be checked by short of the entire suppression of printed discussion even of freedom of speech, it is not to be expected that the of the human race into two hereditary classes, employer employed, can be permanently maintained. The relation is as unsatisfactory to the payer of wages as to the. If the rich regard the poor as, by a kind of natural, their servants and dependents, the rich in their turn are as a mere prey and pasture for the poor; the subject of and expectations wholly indefinite, increasing in extent every concession made to them. The total absence of regard justice or fairness in the relations between the two, is as on the side of the employed as on that of the employers. Look in vain among the working classes in general for the just which will choose to give good work for good wages; for the part, their sole endeavour is to receive as much, and return little in the shape of service, as possible. It will sooner or become insupportable to the employing classes, to live in and hourly contact with persons whose interests are in hostility to them. Capitalists are almost as much as

labourers in placing the operations of industry on a footing, that those who labour for them may feel the same in the work, which is felt by those who labour on their account.

The opinion expressed in a former part of this treatise, in small landed properties and peasant proprietors, may have made the reader anticipate that a wide diffusion of property and land is the resource on which I rely for exempting at least agricultural labourers from exclusive dependence on labour hire. Such, however, is not my opinion. I indeed deem that of agricultural economy to be most groundlessly cried down, to be greatly preferable, in its aggregate effects on human, to hired labour in any form in which it exists at; because the prudential check to population acts more, and is shown by experience to be more efficacious; and, in point of security, of independence, of exercise of other than the animal faculties, the state of a peasant is far superior to that of an agricultural labourer in any other old country. Where the former system already, and works on the whole satisfactorily, I should regret, the present state of human intelligence, to see it abolished in order to make way for the other, under a pedantic notion of improvement as a thing necessarily the same in every of circumstances. In a backward state of industrial, as in Ireland, I should urge its introduction, into an exclusive system of hired labour; as a more instrument for raising a population from semi-savage and recklessness, to persevering industry and calculation.

But a people who have once adopted the large system of, either in manufactures or in agriculture, are not to recede from it; and when population is kept in due to the means of support, it is not desirable that they. Labour is unquestionably more productive on the system of industrial enterprises; the produce, if not greater, is greater in proportion to the labour employed: the number of persons can be supported equally well with less and greater leisure; which will be wholly an advantage, as civilization and improvement have so far advanced, that a benefit to the whole shall be a benefit to each composing it. And in the moral aspect of the question, is still more important than the economical, something should be aimed at as the goal of industrial improvement, to disperse mankind over the earth in single families, each internally, as families now are, by a patriarchal despot, having scarcely any community of interest, or necessary communion, with other human beings. The domination of the family over the other members, in this state of, is absolute; while the effect on his own mind tends to concentration of all interests in the family, considered an expansion of self, and absorption of all passions in that exclusive possession, of all cares in those of preservation and acquisition. As a step out of the merely animal state into human, out of reckless abandonment to brute instincts into foresight and self-government, this moral condition be seen without displeasure. But if public spirit, generous, or true justice and equality are desired, not isolation, of interests, is the school in which excellences are nurtured. The aim of improvement should be solely to place human beings in a condition in which they be able to do without one another, but to enable them to with or for one another in relations not involving. Hitherto there has been no alternative for those who by their labour, but that of labouring either each for alone, or for a master. But the civilizing and improving of association, and the efficiency and economy of on a large scale, may be obtained without dividing the into two parties with hostile interests and feelings, many who do the work being mere servants under the command of one who supplies the funds, and having no interest of their in the enterprise except to earn their wages with as little as

possible. The speculations and discussions of the last years, and the events of the last thirty, are abundantly on this point. If the improvement which even military despotism has only retarded, not stopped, continue its course, there can be little doubt that the hired labourers will gradually tend to confine itself the description of work-people whose low moral qualities render them unfit for anything more independent: and that the masters and work-people will be gradually superseded by partnership, in one of two forms: in some cases, association of the labourers with the capitalist; in others, and perhaps in all, association of labourers among themselves.

5. The first of these forms of association has long been, not indeed as a rule, but as an exception. In several of industry there are already cases in which every who contributes to the work, either by labour or by pecuniary, has a partner's interest in it, proportional to the of his contribution. It is already a common practice to those in whom peculiar trust is reposed, by means of a share in the profits: and cases exist in which the principle, with excellent success, carried down to the class of mere labourers.

In the American ships trading to China, it long been the custom for every sailor to have an interest in profits of the voyage; and to this has been ascribed the good conduct of those seamen, and the extreme rarity of collision between them and the government or people of the. An instance in England, not so well known as it deserves to be, is that of the Cornish miners. In Cornwall the mines are strictly on the system of joint adventure; gangs of miners with the agent, who represents the owner of the mine, execute a certain portion of a vein and fit the ore for, at the price of so much in the pound of the sum for which ore is sold. These contracts are put up at certain regular, generally every two months, and taken by a voluntary of men accustomed to the mine. This system has its, in consequence of the uncertainty and irregularity of the earnings, and consequent necessity of living for long on credit; but it has advantages which more than these drawbacks. It produces a degree of, independence, and moral elevation, which raise the character of the Cornish miner far above that of generality of the labouring class. We are told by Dr Carham, "they are not only, as a class, intelligent for labourers, men of considerable knowledge". Also, that "they have a of independence, some. thing American, the system by the contracts are let giving the takers entire freedom to arrangements among themselves; so that each man feels, as in his little firm, that he meets his employers on nearly terms"... With this basis of intelligence and independence their character, we are not surprised when we hear that "a great number of miners are now located on possessions of own, leased for three lives or ninety-nine years, on which have built houses"; or that "281,541l. are deposited in banks in Cornwall, of which two-thirds are estimated to be for miners". (1*)

Mr Babbage, who also gives an account of this system, that the payment to the crews of whaling ships is by a similar principle; and that 'the profits arising from fishing with nets on the south coast of England are thus: one-half the produce belongs to the owner of the boat; the other half is divided in equal portions between those using it, who are also bound to assist in repairing the when required.' Mr Babbage has the great merit of having put the practicability, and the advantage, of extending this principle to manufacturing industry generally. (2*)

Some attention has been excited by an experiment of this, commenced above thirty years ago by a Paris tradesman, a painter, M. Leclaire, (3*) and described by him in

published in the year 1842. M. Leclaire, according to statement, employs on an average two hundred workmen, whom he in the usual manner, by fixed wages or salaries. He assigns himself, besides interest for his capital, a fixed allowance his labour and responsibility as manager. At the end of the, the surplus profits are divided among the body, himself, in the proportion of their salaries.(4*) The reasons by M. Leclaire was led to adopt this system are highly. Finding the conduct of his workmen unsatisfactory, first tried the effect of giving higher wages, and by this he to obtain a body of excellent workmen, who would not quit service for any other. 'Having thus succeeded' (I quote from abstract of the pamphlet in Chambers' Journal,(5*)) 'in some sort of stability in the arrangement of his, M. Leclaire expected, he says, to enjoy greater of mind. In this, however, he was disappointed. So long as was able to superintend everything himself, from the general of his business down to its minutest details, he did a certain satisfaction; but from the moment that, owing to increase of his business, he found that he could be nothing than the centre from which orders were issued, and to which were brought in, his former anxiety and discomfort upon him.' He speaks lightly of the other sources of to which a tradesman is subject, but describes as a cause of vexation the losses arising from the of workmen. An employer 'will find workmen whose to his interests is such that they do not perform thirds of the amount of work which they are capable of; hence continual fretting of masters, who, seeing their interests, believe themselves entitled to suppose that workmen constantly conspiring to ruin those from whom they derive livelihood. If the journeyman were sure of constant, his position would in some respects be more enviable than that of the master, because he is assured of a certain of day's wages, which he will get whether he works much or. He runs no risk, and has no other motive to stimulate him to do his best than his own sense of duty. The master, on the hand, depends greatly on chance for his returns: his is one of continual irritation and anxiety. This would longer be the case to the same extent, if the interests of the and those of the workmen were bound up with each other, by some bond of mutual security, such as that which be obtained by the plan of a yearly division of profits.'

Until the passing of the Limited Liability Act, it was held an arrangement similar to M. Leclaire's would have been in England, as the workmen could not, in the previous of the law, have been associated in the profits, without liable for losses. One of the many benefits of that great improvement has been to render partnerships of this possible, and we may now expect to see them carried practice. Messrs Briggs, of the Whitwood and Methley, near Normanton in Yorkshire, have taken the first. They now work these mines by a company, two-thirds of the of which they themselves continue to hold, but undertake, the allotment of the remaining third, to give the preference the 'officials and operatives employed in the concern'; and, is of still greater importance, whenever the annual profit 10 per cent, one-half the excess is divided among the people and employees, whether shareholders or not, into their earnings during the year. It is highly to these important employers of labour to have a system so full of benefit both to the operatives and to the general interest of social improvement: and express no more than a just confidence in the principle when say, that 'the adoption of the mode of appropriation thus would, it is believed, add so great an element of to the undertaking as to increase rather than diminish dividend to the shareholders.'

6. The form of association, however, which if mankind to improve, must be expected in the end to predominate, not that which can exist between a capitalist as chief, and people without a voice in the management, but that of the labourers themselves on terms of equality, owning the capital with which they carry on their, and working under managers elected and removable by. So long as this idea remained in a state of theory, the writings of Owen or of Louis Blanc, it may have appeared, the common modes of judgment, incapable of being realized, and likely to be tried unless by seizing on the existing capital, confiscating it for the benefit of the labourers; which is now imagined by many persons, and pretended by more, both in and on the Continent, to be the meaning and purpose of. But there is a capacity of exertion and self-denial in masses of mankind, which is never known but on the rare occasion which it is appealed to in the name of some greater elevated sentiment. Such an appeal was made by the French in 1848. For the first time it then seemed to the generous of the working classes of a great, that they had obtained a government who sincerely desired freedom and dignity of the many, and who did not look upon it their natural and legitimate state to be instruments of, worked for the benefit of the possessors of capital. This encouragement, the ideas sown by Socialist writers, of emancipation of labour to be effected by means of association, and fructified; and many working people came to the, not only that they would work for one another, of working for a master tradesman or manufacturer, but they would also free themselves, at whatever cost of labour privation, from the necessity of paying, out of the produce of industry, a heavy tribute for the use of capital; that they extinguish this tax, not by robbing the capitalists of what their predecessors had acquired by labour and preserved economy, but by honestly acquiring capital for themselves. If a few operatives had attempted this arduous task, or if many attempted it, a few only had succeeded, their success have been deemed to furnish no argument for their system as a permanent mode of industrial organization. But, excluding all instances of failure, there exist, or existed a short time, upwards of a hundred successful, and many eminently, associations of operatives in Paris alone, besides a number in the departments.

The same admirable qualities by which the associations were through their early struggles, maintained them in their prosperity. Their rules of discipline, instead of more lax, are stricter than those of ordinary workshops; being rules self-imposed, for the manifest good of the, and not for the convenience of an employer regarded as an opposite interest, they are far more scrupulously, and the voluntary obedience carries with it a sense of worth and dignity. With wonderful rapidity the workpeople have learnt to correct those of the ideas set out with, which are in opposition to the teaching of and experience. Almost all the associations, at first, piece-work, and gave equal wages whether the work done more or less. Almost all have abandoned this system, and allowing to every one a fixed minimum, sufficient for, they apportion all further remuneration according to work done: most of them even dividing the profits at the end of the year, in the same proportion as the earnings.

It is the declared principle of most of these associations, they do not exist for the mere private benefit of the members, but for the promotion of the co-operative. With every extension, therefore, of their business, they in additional members, not (when they remain faithful to original plan) to receive wages from them as hired, but to enter at once into the full benefits of the, without being required to bring anything in, except labour: the only

condition imposed is that of receiving a few years a smaller share in the annual division of, as some equivalent for the sacrifices of the founders. members quit the association, which they are always to do, they carry none of the capital with them: it an indivisible property, of which the members for the being have the use, but not the arbitrary disposal: by the of most of the contracts, even if the association up, the capital cannot be divided, but must be devoted to some work of beneficence or of public utility. A fixed, generally a considerable, proportion of the annual profits is shared among the members, but added to the capital of the, or devoted to the repayment of advances previously to it: another portion is set aside to provide for the sick disabled, and another to form a fund for extending the of association, or aiding other associations in their. The managers are paid, like other members, for the time is occupied in management, usually at the rate of the paid labour: but the rule is adhered to, that the of power shall never be an occasion of profit.

Of the ability of the associations to compete successfully individual capitalists, even at an early period of their, M. Feugueray (6*) said, 'Les associations qui ont ete depuis deux annees, avaient bien des obstacles a vaincre; plupart manquaient presque absolument de capital; toutes dans une voie encore inexploree; elles bravaient les qui menacent toujours les novateurs et les debutants. Et, dans beaucoup d'industries ou elles se sont etablies, constituent deja pour les anciennes maisons une rivalite, qui suscite meme des plaintes nombreuses dans une de la bourgeoisie, non pas seulement chez les traiteurs, limonadiers et les coiffeurs, c'est-a-dire dans les ou la nature des produits permet aux associations desur la clientele democratique, mais dans d'autres ou elles n'ont pas les memes avantages. On n'a qu'apar exemple les fabricants de fauteuils, de chaises, de, et l'on saura d'eux si les etablisements les plus en leurs genres de fabrication ne sont pas les des associes.' The vitality of these associations indeed be great, to have enabled about twenty of them to not only the anti-socialist reaction, which for the time all attempts to enable work people to be their own — not only the tracasseries of the police, and the policy of the government since the usurpation — but into these obstacles, all the difficulties arising from trying condition of financial and commercial affairs from to 1858. Of the prosperity attained by some of them even passing through this difficult period, I have given which must be conclusive to all minds as to the future reserved for the principle of cooperation.

It is not in France alone that these associations have a career of prosperity. To say nothing at present of, Piedmont, and Switzerland (where the Konsum-Verein of is one of the most prosperous cooperative associations in), England can produce cases of success rivalling even which I have cited from France. Under the impulse commenced Mr Owen, and more recently propagated by the writings and efforts of a band of friends, chiefly clergymen and, to whose noble exertions too much praise can scarcely be given, the good seed was widely sown; the necessary in the English law of partnership were obtained from, on the benevolent and public spirited initiative of Slaney; many industrial associations, and a still greater of cooperative stores for retail purchases, were founded. these are already many instances of remarkable prosperity, most signal of which are the Leeds Flour Mill, and the Society of Equitable Pioneers. Of this last association, most successful of all, the history has been written in an interesting manner by Mr Holyoake; (7*) and the notoriety by this and other means has been given to facts so, is causing a rapid extension of associations with objects in Lancashire, Yorkshire, London, and elsewhere. is not necessary

to enter into any details respecting the sub.history of English Co-operation; the less so, as it is one of the recognized elements in the progressive movement of age, and, as such, has latterly been the subject of elaborate in most of our leading periodicals, one of the most and best of which was in the Edinburgh Review for October: and the progress of Cooperation from month to month is chronicled in the Co-operator. I must not, however, to mention the last great step in advance in reference to Cooperative Stores, the formation in the North of England (and another is in course of formation in London) of a Wholesale, to dispense with the services of the wholesale merchant well as of the retail dealer, and extend to the Societies the which each society gives to its own members, by and for cooperative purchases, of foreign as well as domestic, direct from the producers.

It is hardly possible to take any but a hopeful view of the of mankind, when, in two leading countries of the, the obscure depths of society contain simple working men integrity, good sense, self-command, and honourable in one another, have enabled them to carry these noble to the triumphant issue which the facts recorded in preceding pages attest. From the progressive advance of the operative movement, a great increase may be looked for even in aggregate productiveness of industry. The sources of the are twofold. In the first place, the class of mere, who are not producers but auxiliaries of, and whose inordinate numbers, far more than the gains capitalists, are the cause why so great a portion of the produced does not reach the producers — will be reduced more modest dimensions. Distributors differ from producers in, that when producers increase, even though in any given of industry they may be too numerous, they actually more: but the multiplication of distributors does not more distribution to be done, more wealth to be distributed; does but divide the same work among a greater number of, seldom even cheapening the process. By limiting the to the number really required for making the accessible to the consumers which is the direct of the cooperative system — a vast number of hands will set free for production, and the capital which feeds and the which remunerate them will be applied to feed and producers. This great economy of the world's resources be realized even if co-operation stopped at associations purchase and consumption, without extending to production.

The other mode in which cooperation tends, still more, to increase the productiveness of labour, consists the vast stimulus given to productive energies, by placing the, as a mass, in a relation to their work which would fit their principle and their interest — at present it is — to do the utmost, instead of the least possible, in for their remuneration. It is scarcely possible to rate highly this material benefit, which yet is as nothing with the moral revolution in society that would fit: the healing of the standing feud between capital and labour; the transformation of human life, from a conflict of struggling for opposite interests, to a friendly rivalry the pursuit of a good common to all; the elevation of the of labour; a new sense of security and independence in labouring class; and the conversion of each human being's occupation into a school of the social sympathies and the intelligence.

Such is the noble idea which the promoters of Co-operation have before them. But to attain, in any degree, these, it is indispensable that all, and not some only, of who do the work should be identified in interest with the of the undertaking. Associations which, when they have successful, renounce the essential principle of the system, become joint-stock

companies of a limited number of, who differ from those of other companies only in working men; associations which employ hired labourers any interest in the profits (and I grieve to say that the Society even of Rochdale has thus degenerated) are, doubt, exercising a lawful right in honestly employing the system of society to improve their position as, but it is not from them that anything need be towards replacing that system by a better. Neither will societies, in the long run, succeed in keeping their ground individual competition. Individual management, by the one principally interested, has great advantages over every of collective management. Co-operation has but one to oppose to those advantages — the common interest of all workers in the work. When individual capitalists, as they certainly do, add this to their other points of advantage, even if only to increase their gains, they take up the which these cooperative societies have dropped, and the pecuniary interest of every person in their with the most efficient and most economical management the concern; they are likely to gain an easy victory over which retain the defects, while they cannot possess the advantages, of the old system.

Under the most favourable supposition, it will be desirable, perhaps for a considerable length of time, that individual, associating their work-people in the profits, should with even those cooperative societies which are faithful the cooperative principle. Unity of authority makes many possible, which could not or would not be undertaken to the chance of divided councils or changes in the. A private capitalist, exempt from the control of a, if he is a person of capacity, is considerably more likely almost any association to run judicious risks, and originate improvements. Co-operative societies may be depended on adopting improvements after they have been tested by success, individuals are more likely to commence things previously. Even in ordinary business, the competition of capable who in the event of failure are to have all the loss, and the case of success the greater part of the gain, will be very in keeping the managers of cooperative societies up to the pitch of activity and vigilance.

When, however, cooperative societies shall have sufficiently, it is not probable that any but the least valuable people will any longer consent to work all their lives formerly; both private capitalists and associations will find it necessary to make the entire body of labourers in profits. Eventually, and in perhaps a less remote than may be supposed, we may, through the cooperative, see our way to a change in society, which would the freedom and independence of the individual, with the, intellectual, and economical advantages of aggregate; and which, without violence or spoliation, or even sudden disturbance of existing habits and expectations, would, at least in the industrial department, the best of the democratic spirit, by putting an end to the of society into the industrious and the idle, and all social distinctions but those fairly earned by services and exertions. Associations like those which we described, by the very process of their success, are a of education in those moral and active qualities by which success can be either deserved or attained. As associations, they would tend more and more to absorb all people, except those who have too little understanding, or little virtue, to be capable of learning to act on any other than that of narrow selfishness. As this change proceeded, of capital would gradually find it to their advantage, of maintaining the struggle of the old system with people of only the worst description, to lend their capital the associations; to do this at a diminishing rate of, and at last, perhaps, even to exchange their capital terminable

annuities. In this or some such mode, the existing of capital might honestly, and by a kind of process, become in the end the joint property of all to participate in their productive employment: a transformation, thus effected, (and assuming of course that both sexes equally in the rights and in the government of the) (8*) would be the nearest approach to social justice, the most beneficial ordering of industrial affairs for the good, which it is possible at present to foresee.

7. I agree, then with the Socialist writers in their of the form which industrial operations tend to assume the advance of improvement; and I entirely share their opinion the time is ripe for commencing this transformation, and it should by all just and effectual means be aided and. But while I agree and sympathize with Socialists in practical portion of their aims, I utterly dissent from the conspicuous and vehement part of their teaching, their against competition. With moral conceptions in many far ahead of the existing arrangements of society, they in general very confused and erroneous notions of its actual; and one of their greatest errors, as I conceive, is that upon competition all the economical evils which at present. They forget that wherever competition is not, monopoly is; that monopoly, in all its forms, is the taxation of the for the support of indolence, if not of plunder. They, too, that with the exception of competition among, all other competition is for the benefit of the, by cheapening the articles they consume; that even in the labour market is a source not of low but high wages, wherever the competition for labour exceeds the of labour, as in America, in the colonies, and in the trades; and never could be a cause of low wages, save by overstocking of the labour market through the too great of the labourers' families; while, if the supply of is excessive, not even Socialism can prevent their from being low. Besides, if association were, there would be no competition between labourer and; and that between association and association would be the benefit of the consumers, that is, of the associations; the industrious classes generally.

I do not pretend that there are no inconveniences in, or that the moral objections urged against it by writers, as a source of jealousy and hostility among engaged in the same occupation, are altogether groundless. If competition has its evils, it prevents greater evils. As Feugueray well says, 'La racine la plus profonde des maux et iniquités qui couvrent le monde industriel, n'est pas la, mais bien l'exploitation due travail par le capital, la part enorme que les possesseurs des instruments de travail sur les produits... Si la concurrence a beaucoup de pour le mal, elle n'a pas moins de fécondité pour le, surtout en ce qui concerne le développement des facultés, et le succès des innovations.' It is the common of Socialists to overlook the natural indolence of mankind; tendency to be passive, to be the slaves of habit, to indefinitely in a course once chosen. Let them once any state of existence which they consider tolerable, and danger to be apprehended is that they will thenceforth; will not exert themselves to improve, and by letting faculties rust, will lose even the energy required to them from deterioration. Competition may not be the best stimulus, but it is at present a necessary one, and one can foresee the time when it will not be indispensable to. Even confining ourselves to the industrial department, which, more than in any other, the majority may be supposed to competent judges of improvements; it would be difficult to the general assembly of an association to submit to the and inconvenience of altering their habits by adopting new and promising invention, unless their knowledge of the of rival

associations made them apprehend that what would not consent to do, others would, and that they would left behind in the race.

Instead of looking upon competition as the baneful and social principle which it is held to be by the generality of, I conceive that, even in the present state of society and industry, every restriction of it is an evil, and every of it, even if for the time injuriously affecting some of labourers, is always an ultimate good. To be protected competition is to be protected in idleness, in mental; to be saved the necessity of being as active and as other people; and if it is also to be protected being underbid for employment by a less highly paid class of labourers, this is only where old custom, or local and partial, has placed some particular class of artisans in a position as compared with the rest; and the time has when the interest of universal improvement is no longer by prolonging the privileges of a few. If they and others of their class have lowered the wages of, and some other artisans, by making them an affair of instead of custom, so much the better in the end. is now required is not to bolster up old customs, whereby classes of labouring people obtain partial gains which them in keeping up the present organization of society, to introduce new general practices beneficial to all; and is reason to rejoice at whatever makes the privileged of skilled artisans feel that they have the same, and depend for their remuneration on the same general, and must resort for the improvement of their condition to same remedies, as the less fortunately circumstanced and helpless multitude. ∴ This passage is from the Prize Essay on the Causes and of National Distress, by Mr Samuel Laing. The extracts it includes are from the Appendix to the Report of the Employment Commission. . Economy of Machinery and Manufactures, 3rd edition, Ch. 26.. His establishment is 11, Rue Saint Georges.. It appears, however, that the workmen whom M. Leclaire had to this participation of profits, were only a portion (rather less than half) of the whole number whom he employed. is explained by another part of his system. M. Leclaire pays full market rate of wages to all his workmen. The share of assigned to them is, therefore, a clear addition to the gains of their class, which he very laudably uses as an of improvement, by making it the reward of desert, or recompense for peculiar trust. . For 27 September, 1845. . L'Association Ouvrière Industrielle et Agricole, pp. 37-8.. 'Self-help by the People — History of Co-operation in.' An instructive account of this and other co-operative has also been written in the 'Companion to the' for 1862, by Mr John Plummer, of Kettering; himself one of the most inspiring examples of mental cultivation and high in a self-instructed working man.. In this respect also the Rochdale Society has given an example reason and justice, worthy of the good sense and good feeling in their general proceedings. 'The Rochdale Story.' Mr Holyoake, 'renders incidental but valuable aid towards the civil independence of women. Women may be members of this Store, and vote in its proceedings. Single and married join. Many married women become members because they will not take the trouble, and others join in it in defence, to prevent the husband from spending their money in. The husband cannot withdraw the savings at the Store in the wife's name, unless she signs the order.

